



## CABINET FOR ECONOMIC DEVELOPMENT

**Matthew G. Bevin**  
Governor

Old Capitol Annex  
300 West Broadway  
Frankfort, Kentucky 40601  
ThinkKentucky.com

**Terry R. Gill, Jr.**  
Secretary

**Vivek K. Sarin**  
Executive Officer

### MEMORANDUM

**TO:** KEDFA Members

**FROM:** Katie Smith, Commissioner  
Department for Financial Services *KS*

**DATE:** December 7, 2018

**SUBJECT:** KEDFA Board Meeting

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The Kentucky Economic Development Finance Authority's next regular board meeting is scheduled for **Thursday, December 13, 2018** at the Cabinet for Economic Development, Old Capitol Annex, 300 West Broadway in Frankfort. The meeting will convene at 10:00 a.m. (EDT) in the Board of Directors Conference Room.

If you have any questions, please feel free to contact our office at any time.







# KENTUCKY ECONOMIC DEVELOPMENT FINANCE AUTHORITY

Old Capitol Annex  
Board of Directors Conference Room  
300 West Broadway  
Frankfort, Kentucky

## AGENDA December 13, 2018

**Call to Order**  
**Notification of Press**  
**Roll Call**

### Minutes

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Minutes from October 25, 2018 Regular Meeting  
Minutes from October 25, 2018 Executive Session

### Reports

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Approved/Undisbursed Reports	Kylee Palmer
Financial Statements and Monitoring Reports	Krista Harrod

### TIF Project (Preliminary)

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Department of Finance of LFUCG	Fayette
Lexington Center Project	

### TIF Project (Amendment)

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City of Newport Finance Department	Campbell
Ovation Project	
Department of Finance & Support Services of the City of Owensboro	Daviess
Gateway Commons	

### KBI Projects (Amendment)

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Asahi Forge of America Corporation	Madison
Bonfiglioli USA Inc.	Boone
Creative Lodging Solutions, LLC	Fayette
JNM Kentucky, LLC	Barren
U.S. Bank National Association	Daviess

### KIDA Project (Amendment)

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Regal Beloit America, Inc.	Kenton
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<b>KREDA Project (Amendment)</b>		Bobby Aldridge
Nucor Steel Gallatin, LLC	Gallatin	
<b>KREDA Project (Deed Transfer)</b>		Bobby Aldridge
Armstrong Hardwood Flooring Company	Pulaski	
<b>KEIA Projects (Extension)</b>		Bobby Aldridge
Heaven Hill Distilleries Inc.	Jefferson	
Denyo Manufacturing Corporation	Boyle	
Piramal Pharma Solutions, Inc.	Fayette	
Pizza Wholesale of Lexington, Incorporated	Boyle	
Central Motorwheel of America, Inc.	Bourbon	
DAE-IL USA	Calloway	
Dr. Schneider Automotive Systems, Inc.	Russell	
Northland Corporation	Oldham	
Performance Feeds	Warren	
Peristyle, LLC	Woodford	
United Parcel Service, Inc.	Fayette	
<b>KEIA Projects</b>		
Greenwell Chisholm Printing Company	Daviess	Corky Peek / Michelle Elder
Outdoor Venture Corporation	McCreary	Lauren Osborne / Michelle Elder
Heaven Hill Distilleries, Inc.	Nelson	Lauren Osborne / Debbie Phillips
The Bardstown Bourbon Company, LLC	Nelson	Lauren Osborne / Kate Greenwell
<b>KBI Projects (Preliminary) &amp; KEIA Projects</b>		
Diageo Americas Supply, Inc.	Marion	Taylor Sears / Kate Greenwell
Diageo Americas Supply, Inc.	Marion	
AmerisourceBergen Drug Corporation	Jefferson	Lauren Osborne / Michelle Elder
AmerisourceBergen Drug Corporation	Jefferson	
<b>KBI Projects (Preliminary)</b>		
Dajcor Aluminum Inc.	Perry	Taylor Sears / Michelle Elder
HB Sealing Products, Inc.	Jefferson	Taylor Sears / Michelle Elder
Jabil Inc.	Boone	Taylor Sears / Michelle Elder
Anixter, Inc.	Fayette	Taylor Sears / Kate Greenwell
Precision, Inc.	Mason	Taylor Sears / Kate Greenwell
Ahlstrom-Munksjo Filtration LLC	Hopkins	Corky Peek / Michelle Elder
Cannon Automotive Solutions - Bowling Green, Inc.	Warren	Corky Peek / Michelle Elder
Frost-Arnett Company	Taylor	Corky Peek / Michelle Elder
GenCanna Global USA, Incorporated	Graves	Corky Peek / Michelle Elder
Holley Performance Products, Inc.	Warren	Corky Peek / Michelle Elder
Gehret Gage, LLC	Simpson	Taylor Sears / Michelle Elder



**KBI Projects (Extension)**

Michelle Elder

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Robert Bosch Automotive Steering LLC	Boone
TMM (USA), Inc.	Simpson
Fritz Winter North America LP	Simpson
Hema Biologics	Jefferson
Nishida Art Specialty Composite America Inc.	Franklin
UHV Technologies, Inc. dba nanoRANCH	Fayette

**KBI Projects (Final)**

Debbie Phillips

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Archer-Daniels-Midland Company	Kenton
D & B Truck & Equipment Sales, LLC	Barren
LINAK U.S. Inc.	Jefferson
Cannon Automotive Solutions - Bowling Green, Inc.	Warren
MISA Metal Fabricating, Inc.	Jefferson
Structures USA, LLC	Hardin

**KSBTC**

Tim Back

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Allstate Heating and Cooling, Incorporated	Fayette
B.L.Spille Construction Inc.	Kenton
Barnett Industries, Inc.	Kenton
Barnhill Chimney Supply, LLC	Fayette
Barnhill Enterprises, LLC	Fayette
Blue Frame Technology LLC	Fayette
Bottoms Engineering and Service, Inc.	Franklin
Bowden & Wood, PLLC	Jefferson
Brothers Barbecue of Campbellsville, LLC	Taylor
C2 Strategic Communications LLC	Jefferson
Charles T. Mitchell Company, PLLC	Franklin
Clarkland Farm, LLC	Fayette
Commonwealth Billing, LLC	Jefferson
Computer Services and Solutions, Inc.	Fayette
D C Electric of Benton, Inc.	Marshall
Diade USA, Inc.	Anderson
Don Franklin Ford, Inc.	Adair
Dukes A&W Enterprises, LLC	Jefferson
Elkins Waste Services, Inc.	Greenup
Equine Medical Associates, P.S.C.	Fayette
Franklin Nissan, LTD. Co.	Adair
Greene, McCowan & Co., PLLC	Laurel
Greenwell-Chisholm Printing Company	Davies
H & W Sport Shop, Inc.	Taylor
Hamilton, Inc.	Rowan



HCL Demolition, Inc.	Jefferson
Healthcare Asset Network, Inc.	Jefferson
Hensley & Throneberry, PLLC	Warren
Hudson Eye Center, LLC	Boone
Innovative Access Solutions, LLC	Grayson
Integrated Engineering, PLLC	Fayette
Interior Design & Architecture, Inc.	Jefferson
Jimstone, LLC	Franklin
Kertis Creative, LLC	Jefferson
KFI Furniture, LLC	Jefferson
Kinkead & Stilz, PLLC	Fayette
Liberty Ranch Rehabilitation Center, LLC	Casey
LoVo Systems, Inc.	Fayette
LPR Automation LLC	Warren
Mainstream, Inc.	Bullitt
Marrillia Interests, LLC	Fayette
Mc Afee Mowing and Landscaping, Inc.	Boyle
McAlister Stone, LLC	Garrard
McCain Bros. Excavating, LLC	Washington
Midwest Metals Corporation	Jefferson
MILA International, Inc.	Boone
MosquitoMate, Inc.	Fayette
Parkplace Homes, LLC	Laurel
Power Tech Electric Company, LLC	Grayson
Pressure Tech Industrial Cleaning Services, Inc.	Greenup
Print My Threads, LLC	Greenup
RAME Contracting, LLC	Washington
Renaissance Holdings, LLC	Jefferson
Saturn Machine and Welding Company, Inc.	Union
Sharlow & Associates, CPA, PLLC	Taylor
Site-Safe Products, LLC	Grayson
SKY Property Management, LLC	Warren
Solar Energy Solutions LLC	Fayette
Solid Rock Excavating, LLC	Boone
Solutions First, LLC	Muhlenberg
Southern Kentucky Oral Surgery Associates, PLLC	Warren
Stephen D. Prater Builder, Inc.	Fayette
Studio Kremer Architects, Inc.	Jefferson
Taul & Taul, P.S.C.	Garrard
Technical Horizons, PLLC	Fayette
Tellennium, Inc.	Bullitt
Traughber Mechanical Services, Inc.	Simpson
Twin States Utilities & Excavation, Inc.	Monroe



Western Crane Service, Inc.  
Winnmedia, LLC  
W-W Seeds, Inc.

Warren  
Jessamine  
Henderson

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**IEIA Program (Extension)**

Kylee Palmer

Delta Natural Gas Company, Inc.

Madison

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**KEDFA Loans (Modification)**

Sarah Butler

GPEDC, Inc. (Greater Paducah Economic Development Council)

McCracken

Marion County Industrial Development Foundation

Marion

**Other Business**

Biennial Election of Officers

2019 KEDFA Board Meeting Schedule

**Closed Session****Adjournment**







# KENTUCKY ECONOMIC DEVELOPMENT FINANCE AUTHORITY

## BOARD MEETING

October 25, 2018

## MINUTES

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### **Call to Order**

The Kentucky Economic Development Finance Authority (KEDFA) convened at 10:01 a.m. EDT on October 25, 2018, at the Cabinet for Economic Development, Old Capitol Annex, Board of Directors Conference Room, 300 West Broadway in Frankfort, Kentucky.

### **Notification of Press**

J. Don Goodin, Vice Chairman, received verification that the media had been notified of the KEDFA regular monthly board meeting.

### **Roll Call**

**Members Present:** J. Don Goodin, Ryan Barrow, proxy for Secretary William M. Landrum, III, Tucker Ballinger, Joe Kelly and Chad Miller

**Staff Present:** Bobby Aldridge, Tim Back, Anna Beth Bobbitt, Jessica Burke, Sarah Butler, Michelle Elder, Terry R. Gill, Jr., Krista Harrod, Jack Mazurak, Lauren Osborne, Kylee Palmer, Debbie Phillips, Taylor Sears, Katie Smith, Teresa Spreitzer and Lucas Witt

**Others Present:** Michael Kalinyak, Hurt, Deckard & May; Mike Herrington, Stites & Harbison; Alex Stafferini, Stoll Keenon Ogden; Jeff Hodges, Gray Construction; Billy Aldridge, Finance and Administration Cabinet, Office of Financial Management; Todd Hamilton and John Hill, Mountjoy Chilton Medley, LLP; Barry Lendrum, Paladin; Matthew Zoellner, Scott, Murphy & Daniel; and State Representative Phillip Pratt, 62<sup>nd</sup> District

### **Approval of Minutes**

Vice Chairman Goodin entertained a motion to approve the minutes from the September 27, 2018 regular KEDFA board meeting.

Joe Kelly moved to approve the minutes, as presented; Chad Miller seconded the motion. Motion passed; unanimous.

### **Approved/Undisbursed Report**

Vice Chairman Goodin called on Kylee Palmer to review the approved/undisbursed report. After review, the Authority accepted the report as presented.

### **Financial Statements and Monitoring Reports**

Vice Chairman Goodin called on Krista Harrod to review the financial statements as of September 30, 2018 and monitoring reports. After review, the Authority accepted the statements and reports as presented.

### **KEDFA Grant (Amendment)**

Vice Chairman Goodin called on Ms. Palmer to present a KEDFA Grant amendment request to the Authority.

#### **Louisville/Jefferson County Metro Government Louisville Regional Airlift Development, Inc. Jefferson County**

Ms. Palmer stated that the Louisville/Jefferson County Metro Government requested to amend the Louisville Regional Airlift Development, Inc. (LRAD) KEDFA Grant. This project received approval at the July 27, 2017 KEDFA meeting for up to \$1,330,000 to support the development of new commercial air service non-stop routes from Louisville International Airport (SDF). The original approval was to provide a one year minimum revenue guarantee (MRG), not to exceed \$665,000, to two new non-stop domestic routes from SDF to locations determined by LRAD. KEDFA would represent a maximum of 1/3 of the MRG.

The LRAD Executive Committee, led by state and local business and government leaders, is currently in negotiations with an airline to provide a non-stop flight from SDF. After discussions with the airline, staff received a request to amend the project. The amendment request is as follows:

- Amend the requirement of two new non-stop domestic routes from SDF to one new non-stop domestic route
- Amend the amount of disbursement from \$665,000 MRG per route to \$1,330,000 MRG per route and remove the maximum of 1/3 of the MRG
- Amend the use of proceeds from a one year MRG to a two year MRG
- Amend the term of disbursement from December 31, 2018 to December 31, 2019 and term of the agreement from June 30, 2023 to December 31, 2021

Staff recommended approval to amend the Louisville/Jefferson County Metro Government's Louisville Regional Airlift Development, Inc. KEDFA Grant.

After discussion, Tucker Ballinger moved to approve the staff recommendation, as presented; Mr. Miller seconded the motion. Motion passed; unanimous.

### **Kentucky Business Investment (KBI) Project (Modification)**

Vice Chairman, Goodin called on Debbie Phillips to present a KBI project modification to the Authority.

#### **Bendix Spicer Foundation Brake, LLC Warren County**

Ms. Phillips stated Bendix Spicer Foundation Brake, LLC received KBI preliminary approval on February 27, 2014 for an expansion of its manufacturing facility in Bowling Green, Warren County. The company is a complete source of OEM brake system design, manufacturing, hardware and support for all foundation brake components and actuation systems. At preliminary approval, the eligible costs were \$2,356,000.

At final approval on September 27, 2018, the eligible costs of \$3,076,000 were incorrectly submitted on the application. The eligible costs should be \$4,356,000. Therefore, the tax incentive agreement and KBI board report have been updated to reflect the appropriate eligible costs.

Staff recommended KEDFA ratify the modification.

Mr. Ballinger moved to approve the staff recommendation, as presented; Ryan Barrow seconded the motion. Motion passed; unanimous.

### **KBI Project (Amendment)**

Vice Chairman Goodin called on Bobby Aldridge to present a KBI project amendment to the Authority.

#### **Maxim Crane Works, LP Campbell County**

Mr. Aldridge stated Maxim Crane Works, LP received final approval on June 28, 2018 for a KBI project to expand their crane rental and lifting service operations and establish a headquarters in the city of Wilder. Subsequent to the execution and delivery of the Tax Incentive Agreement, the Company provided documentation showing that the number of employees constituting the Base Employment of 80 employees was overstated due to the inclusion of employees who do not work at the project site. The correct Base Employment number should be 49 employees. The Company requested that the Base Employment in the Agreement be corrected to reflect the accurate number. This amendment documents the change in the Base Employment number. All other aspects of the project remain the same.

Staff recommended approval of the KBI amendment request.

Mr. Ballinger moved to approve the staff recommendation, as presented; Mr. Miller seconded the motion. Motion passed; unanimous.

### **Kentucky Enterprise Initiative Act (KEIA) Projects (Extension)**

Vice Chairman Goodin called on Mr. Aldridge to present the KEIA project extension requests to the Authority.

Mr. Aldridge stated eight companies requested additional time to complete the projects and asked that all eight be presented as one motion.

<b>Company</b>	<b>County</b>	<b>Extension</b>
<b>Rabbit Hole Spirits, LLC</b>	Jefferson	3 Month
<b>The Bardstown Bourbon Company, LLC</b>	Nelson	3 Month
<b>AAK USA K2, LLC</b>	Jefferson	4 Month
<b>Alltech, Inc.</b>	Jessamine	6 Month
<b>Corning Incorporated</b>	Boyle	12 Month
<b>Infiltrator Water Technologies, LLC</b>	Clark	12 Month
<b>MGPI of Indiana, LLC</b>	Grant	12 Month
<b>Southern Recycling, LLC</b>	Warren	12 Month

Staff recommended approval of the KEIA extension requests.

Mr. Kelly moved to approve the staff recommendation, as presented; Mr. Miller seconded the motion. Motion passed; unanimous.

### **KEIA Projects**

Vice Chairman Goodin called on staff to present the KEIA projects to the Authority.

#### **Buffalo Trace Distillery, Inc. Franklin County**

**Anna Beth Bobbitt  
Debbie Phillips**

Anna Beth Bobbitt stated Buffalo Trace Distillery, Inc. has been making bourbon whiskey for more than 200 years. The project includes the expansion of distillation capacity, revamp of the



cooking operation and conversion of the old bottling house into a fermenter building with new fermenters.

Ms. Phillips stated the project investment is \$34,000,000 of which \$6,000,000 qualifies as KEIA eligible costs.

Staff recommended the KEIA approved recovery amount of \$300,000 for construction materials and building fixtures.

Mr. Miller moved to approve the staff recommendation, as presented; Mr. Ballinger seconded the motion. Motion passed; unanimous.

**Summit Polymers, Inc.  
Hardin County**

**Lauren Osborne  
Debbie Phillips**

Lauren Osborne stated Summit Polymers, Inc. manufactures interior car parts, including portions of the dashboards and consoles for Nissan and Ford. The company is considering the expansion of its facility in Elizabethtown to meet customers' demand.

Ms. Phillips stated the project investment is \$3,979,428 of which \$800,000 qualifies as KEIA eligible costs.

Staff recommended the KEIA approved recovery amount of \$48,000 for construction materials and building fixtures.

Mr. Ballinger moved to approve the staff recommendation, as presented; Mr. Kelly seconded the motion. Motion passed; unanimous.

**American Greetings Corporation  
Boyle County**

**Taylor Sears  
Debbie Phillips**

Taylor Sears stated American Greetings Corporation opened its Danville Distribution Center in 1967 distributing every day cards, party goods, gift packaging and other items. The company is considering an expansion to absorb the fulfillment and distribution of seasonal greeting cards.

Ms. Phillips stated the project investment is \$9,639,573 of which \$4,851,877 qualifies as KEIA eligible costs.

Staff recommended the KEIA approved recovery amount of \$250,000 for construction materials and building fixtures.

Mr. Miller moved to approve the staff recommendation, as presented; Mr. Kelly seconded the motion. Motion passed; unanimous.

**United Dairy Farmers, Inc.  
Kenton County**

**Taylor Sears  
Debbie Phillips**

Mr. Sears stated United Dairy Farmers, Inc. operates a cold storage facility in Erlanger, KY for its ice cream products as well as 3rd party storage and handling. The company is considering building another cold storage facility to meet the demand for frozen storage.

Ms. Phillips stated the project investment is \$19,418,579 of which \$11,726,922 qualifies as KEIA eligible costs.

Staff recommended the KEIA approved recovery amount of \$500,000 for construction materials and building fixtures.

Mr. Ballinger moved to approve the staff recommendation, as presented; Mr. Barrow seconded the motion. Motion passed; unanimous.

### **Kentucky Business Investment (KBI) Projects (Preliminary) and KEIA Projects**

Vice Chairman Goodin called on staff to present a KBI preliminary project and KEIA project to the Authority.

#### **Core Scientific, Inc. Marshall County**

**TaylorSears  
Michelle Elder**

Mr. Sears stated Core Scientific, Inc. is an infrastructure, technology and services company focused on blockchain and artificial intelligence hosting. The company is considering locating a data center in Marshall County to provide colocation, hosting and related services to third-parties as well as operate servers capable of interacting with a variety of open source digital asset networks.

Michelle Elder stated the project investment is \$44,522,205, all of which qualifies as KBI eligible costs and \$8,732,205 qualifies as KEIA eligible costs. The highest job target over the term of the agreement is 35 with an average hourly wage of \$26.00 including benefits. The state wage assessment participation is 5.0%.

Staff recommended preliminary approval of the KBI negotiated tax incentive amount of \$450,000 and the KEIA approved recovery amount of \$250,000 for construction materials and building fixtures.

Mr. Miller moved to approve the staff recommendation, as presented; Mr. Ballinger seconded the motion. Motion passed; unanimous.

### **KBI Projects (Preliminary)**

Vice Chairman Goodin called on staff to present the KBI preliminary projects to the Authority.

#### **Highlands Diversified Services, Inc. Laurel County**

**Taylor Sears  
Michelle Elder**

Mr. Sears stated Highlands Diversified Services, Inc. (HDS) is a full-service contract manufacturer serving the telecommunication, automotive and aerospace markets. HDS specializes in metal stamping, welding, powder-coat painting, assembly, warehousing and distribution. The company is considering expanding its current location to meet customer demand.

Ms. Elder stated the project investment is \$10,625,000, all of which qualifies as KBI eligible costs. The highest job target over the term of the agreement is 65 with an average hourly wage of \$13.00 including benefits. The state wage assessment participation is 5.0%. The company will be required to maintain a base employment equal to the number of full-time, Kentucky resident employees as of the date of preliminary approval.

Staff recommended preliminary approval of the KBI negotiated tax incentive amount of \$650,000.

Mr. Ballinger moved to approve the staff recommendation, as presented; Mr. Barrow seconded the motion. Motion passed; unanimous.

**Lummus Corporation  
Jefferson County**

**Taylor Sears  
Michelle Elder**

Mr. Sears stated Lummus Corporation is a family of companies which include three lines of business; Agriculture, Manufacturing and Intralogistics with corporate headquarters in Savannah, GA. The company is considering a potential move of its corporate headquarters to Louisville to provide more focused efforts in supporting its Intralogistics segment growth.

Ms. Elder stated the project investment is \$5,230,000 of which \$2,615,000 qualifies as KBI eligible costs. The highest job target over the term of the agreement is 45 with an average hourly wage of \$36.00 including benefits. The state wage assessment participation is 3.0% and Louisville/Jefferson County Metro Government will participate at 1.0%. The company will be required to maintain a base employment equal to the number of full-time, Kentucky resident employees as of the date of preliminary approval.

Staff recommended preliminary approval of the KBI negotiated tax incentive amount of \$750,000.

Mr. Kelly moved to approve the staff recommendation, as presented; Mr. Miller seconded the motion. Motion passed; unanimous.

**Pounds of Plastic, Inc.  
Owen County**

**Lucas Witt  
Michelle Elder**

Lucas Witt stated Pounds of Plastic, Inc. is a Canadian-based company that produces custom polymers and thermoplastics for the automotive industry. The company is considering locating a new production facility in Owenton. Pounds of Plastic would need to up fit the building as well as purchase new equipment.

Ms. Elder stated the project investment is \$4,148,170 of which \$3,348,170 qualifies as KBI eligible costs. The highest job target over the term of the agreement is 54 with an average hourly wage of \$22.00 including benefits. The state wage assessment participation is 3.0% and the City of Owenton will participate at 1.0%.

Staff recommended preliminary approval of the KBI negotiated tax incentive amount of \$900,000.

Mr. Ballinger moved to approve the staff recommendation, as presented; Mr. Kelly seconded the motion. Motion passed; unanimous.

**Leggett & Platt, Incorporated  
Clark County**

**Lauren Osborne  
Debbie Phillips**

Ms. Osborne stated Leggett & Platt, Incorporated manufactures mechanized bedding products and furniture hardware. The company has been in business for 135 years. The project would include expanding its facility and purchasing additional equipment to support increased production.

Ms. Phillips stated the project investment is \$5,000,000 of which \$1,300,000 qualifies as KBI eligible costs. The highest job target over the term of the agreement is 15 with an average hourly wage of \$22.00 including benefits. The state wage assessment participation is 3.0% and the City of Winchester will participate at 1.0%. The company will be required to maintain a base employment equal to the number of full-time, Kentucky resident employees as of the date of preliminary approval. The company will be required to maintain 90% of the total statewide full-time, Kentucky resident employees at all company locations, excluding the site



of the project, as of the date of preliminary approval. The project will include multiple locations within the City of Winchester, Clark County. Only investment costs incurred at 130 Ecton Road will be considered toward calculating eligible costs. Employees and their respective wages at the locations included in the project definition will be eligible for compliance.

Staff recommended preliminary approval of the KBI negotiated tax incentive amount of \$150,000.

Mr. Kelly moved to approve the staff recommendation, as presented; Vice Chairman Goodin seconded the motion. Motion passed; unanimous.

**Specialty Medical Drugstore, LLC, LLC dba GoGoMeds  
Boone County**

**Anna Beth Bobbitt  
Debbie Phillips**

Ms. Bobbitt stated Specialty Medical Drugstore, LLC, LLC dba GoGoMeds is a full-service pharmacy selling prescriptions directly to consumers, employers, and pharmaceutical manufacturing companies. The company is considering Hebron for its new location.

Ms. Phillips stated the project investment is \$24,450,000 of which \$3,835,000 qualifies as KBI eligible costs. The highest job target over the term of the agreement is 125 with an average hourly wage of \$32.00 including benefits. The state wage assessment participation is 1.5% and Boone County will participate at 0.4%. The company will be required to maintain 90% of the total statewide full-time, Kentucky resident employees at all company locations, excluding the site of the project, as of the date of preliminary approval.

Staff recommended preliminary approval of the KBI negotiated tax incentive amount of \$1,000,000.

Mr. Miller moved to approve the staff recommendation, as presented; Mr. Barrow seconded the motion. Motion passed; unanimous.

**KBI Projects (Extension)**

Vice Chairman Goodin called on Ms. Elder to present the KBI extension requests to the Authority.

Ms. Elder stated nine companies requested additional time to complete the projects and asked that all nine be presented as one motion.

<b>Company</b>	<b>County</b>	<b>Extension</b>
<b>EZ Portable Buildings, Inc.</b>	McCracken	6 Month
<b>American Howa Kentucky, Inc.</b>	Woodford	12 Month
<b>American Metal Works, LLC</b>	Johnson	12 Month
<b>Bemis Packaging, LLC</b>	Shelby	12 Month
<b>Central Motor Wheel of America, Inc.</b>	Bourbon	12 Month
<b>Pond River Enterprises, LLC</b>	Muhlenberg	12 Month
<b>Studio Calico, LLC</b>	Warren	12 Month
<b>Sumitomo Electric Wiring Systems, Inc.</b>	Fayette	12 Month
<b>Toyo Automotive Parts (USA), Inc.</b>	Simpson	12 Month

Staff recommended approval of the KBI extension requests.

Mr. Ballinger moved to approve the staff recommendation, as presented; Mr. Miller seconded the motion. Motion passed; unanimous.

## **KBI Projects (Final)**

Vice Chairman Goodin called on Ms. Phillips to present the KBI projects for final approval to the Authority.

Ms. Phillips stated five companies requested KBI final approval, one of which has a modification since preliminary approval. Ms. Phillips asked that all five be presented as one motion.

### **No Modifications:**

<b>Project Name</b>	<b>County</b>	<b>Type Project</b>
<b>KEEN, Inc.</b>	Bullitt	Service & Technology
<b>Kimball Furniture Group, LLC</b>	Boyle	Manufacturing
<b>Kobe Aluminum Automotive Products LLC</b>	Warren	Manufacturing
<b>WPT Corporation</b>	Ohio	Manufacturing

### **Modification:**

**Bilstein Cold Rolled Steel LP** Warren Manufacturing

Ms. Phillips stated the Total Investment increased from \$120,000,000 to \$130,000,000; the Eligible Costs increased from \$53,814,396 to \$54,014,396; the Job Target increased from 90 to 110 and the Total Negotiated Tax Incentive increased from \$3,500,000 to \$4,500,000. All other aspects of the project remain the same.

Staff recommended approval of the KBI final resolutions and tax incentive agreements and the authorization to execute and deliver the documents.

Mr. Kelly moved to approve the staff recommendation, as presented; Mr. Miller seconded the motion. Motion passed, unanimous.

## **Kentucky Reinvestment Act (KRA) Project (Final)**

Vice Chairman Goodin called on Ms. Elder to present a KRA final project to the Authority.

### **Westlake Vinyls, Inc.**

#### **Marshall County**

Ms. Elder stated Westlake Vinyls, Inc. requested final approval of its project. There have been no modifications to the project since preliminary approval. The company currently has 415 full-time employees and has expended \$91,523,440 in equipment and related costs. Westlake Vinyls, Inc. is eligible to receive the \$10,000,000 negotiated tax incentive amount as preliminarily approved.

Staff recommended final approval of the KRA resolution, revitalization agreement and the authorization to execute and deliver the documents.

Mr. Ballinger moved to approve the staff recommendation, as presented; Vice Chairman Goodin seconded the motion. Motion passed; unanimous.

## **Kentucky Small Business Tax Credit (KSBTC) Projects**

Vice Chairman Goodin called on Tim Back to present the KSBTC projects to the Authority.

Mr. Back stated there are 16 Kentucky small businesses from nine counties with qualifying tax credits of \$175,500. The 16 businesses created 53 jobs and invested \$249,415 in qualifying equipment and/or technology.

Mr. Back requested the following tax credits be presented as one motion:

Qualified Small Business	County	Beg. Emp.	Elig. Pos.	Average Hourly Wage	Qualifying Equipment and/or Technology	Tax Credit
Babcon Inc.	Madison	32	2	\$ 14.50	\$ 23,600	\$ 7,000
Ballast, Inc.	Fayette	6	2	\$ 26.16	\$ 12,563	\$ 7,000
Blue Dot Cab Company	Hopkins	4	8	\$ 13.31	\$ 30,511	\$ 25,000
Bluegrass Chiro, PLLC	Boyle	30	5	\$ 21.73	\$ 17,922	\$ 17,500
Boyd Family Dentistry, PLLC	Boyle	0	5	\$ 25.88	\$ 10,553	\$ 10,500
Drinkswell Services, LLC	Woodford	3	1	\$ 20.00	\$ 15,100	\$ 3,500
HCL Demolition, Inc.	Jefferson	3	1	\$ 14.00	\$ 7,900	\$ 3,500
IGNEW, LLC	Jefferson	6	1	\$ 31.25	\$ 5,666	\$ 3,500
Jack F. Lenihan, D.M.D., P.S.C.	Grant	4	1	\$ 17.00	\$ 5,090	\$ 3,500
Lexington Podiatry, PSC	Fayette	19	5	\$ 28.02	\$ 17,821	\$ 17,500
Miranda Construction, LLC	Jefferson	4	6	\$ 24.00	\$ 32,150	\$ 21,000
One Way Gynecology, L.L.C.	Boyle	0	5	\$ 16.34	\$ 19,193	\$ 17,500
Performance Body Repair, Inc.	Boone	8	2	\$ 23.20	\$ 9,717	\$ 7,000
Steinkamp Moulding LTD.	Boone	11	1	\$ 19.00	\$ 9,650	\$ 3,500
West Louisville Preservation Hall, LLC	Daviess	0	1	\$ 15.00	\$ 5,563	\$ 3,500
Winner Furnishings Group, L.L.C.	Jefferson	27	7	\$ 13.33	\$ 26,416	\$ 24,500

Staff recommended approval of the tax credits.

Mr. Miller moved to approve the staff recommendation, as presented; Mr. Ballinger seconded the motion. Motion passed; unanimous.

## Other Business

### Quarterly Report - Kentucky Small Business Credit Initiative (KSBCI)

Vice Chairman Goodin called on Ms. Palmer to review the KSBCI Quarterly Funding Report for the period ending September 30, 2018. After review, the Authority accepted the report as presented.

### Quarterly Report – Letter Amendment / Resolution

Vice Chairman Goodin called on Jessica Burke to review the Quarterly Amendment Report ending September 30, 2018.

Ms. Burke stated the Bylaws of the Board of Directors of KEDFA grant authority to the Commissioner of the Department for Financial Services to effectuate minor changes or modifications to existing agreements with approved companies that do not substantively modify contract terms.

Ms. Burke noted the following Letter Amendment has been executed:

#### KBI

#### A.C.E. Compressor Parts & Service, Inc.

Letter Amendment to KBI Tax Incentive Agreement dated July 30, 2015, for A.C.E. Compressor Parts & Service, Inc., due to a base employment number change from eight (8) to ten (10).

Staff recommended the Authority accept the amendment report and adopt the resolution to ratify the amendment.

Vice Chairman Goodin moved to accept the staff recommendation, as presented; Mr. Ballinger seconded the motion. Motion passed; unanimous.

## **Audit Report**

Vice Chairman Goodin called on Katie Smith.

Ms. Smith introduced Todd Hamilton and John Hill, Mountjoy Chilton Medley LLP, and invited them to review the audited Financial Statements Ending June 30, 2018 and 2017 and the Auditor's Communication for year ended June 30, 2018.

Mr. Hamilton stated the audit disclosed no instances of noncompliance and no findings which are required to be reported in accordance with Government Auditing Standards with regard to KEDFA's financial statements for the year ended June 30, 2018.

After review, the Authority accepted the report as presented.

## **Executive Session**

Pursuant to KRS Section 61.810 (1) (C), Vice Chairman Goodin entertained a motion to enter into executive session to discuss proposed or pending litigation against or on behalf of the public agency.

Mr. Miller moved to enter into executive session, Mr. Ballinger seconded the motion. Motion passed; unanimous. The board entered into executive session at 11:06 a.m.

## **Regular Session**

Vice Chairman Goodin entertained a motion to return to regular session.

Mr. Kelly moved to return to regular session; Mr. Barrow seconded the motion. Motion passed; unanimous. The board returned to regular session at 11:16 a.m.

## **KEDFA Loan (Amendment)**

### **The Thompson Group Henderson County**

A motion was made by Mr. Miller and seconded by Mr. Ballinger to approve an amendment to The Thompson Group's KEDFA Loan. The borrower will increase the monthly principal payment to \$3,500 plus 4% interest for the remaining term of the loan which will mature March 29, 2023 in exchange for a lien release on specific equipment to be sold. Motion passed; unanimous.

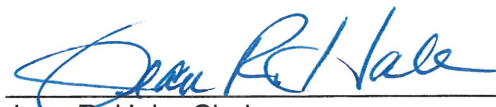
## **Adjournment**

There being no further business, Vice Chairman Goodin entertained a motion to adjourn.

Mr. Ballinger moved to adjourn the October KEDFA board meeting; Mr. Miller seconded the motion. Motion passed; unanimous.

The meeting adjourned at 11:17 a.m.

**APPROVED  
PRESIDING OFFICER:**



Jean R. Hale, Chairman







**KEDFA APPROVED AND NOT DISBURSED**

10/31/2018

**Approved and Undisbursed KEDFA Projects**

Applicant	Form #	County	Date Approved	Commitment Expires	Project Amount
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**KEDFA LOANS**

None

**KEDFA GRANTS**

Corbin Tri-County Joint Industrial Development Authority	22283	Knox	Oct-15	Oct-21	\$381,774
Louisville/Jefferson County Metro Government (Louisville Regional Airlift Development, Inc.)	21730	Jefferson	Jul-17	Dec-21	\$1,330,000
Louisville/Jefferson County Metro Government (Res-Care, Inc.)	21990	Jefferson	Jan-18	Dec-22	\$500,000

**SMALL BUSINESS LOANS**

None

**TOTAL APPROVED AND UNDISBURSED KEDFA PROJECT(S)****\$2,211,774****Approved and Partially Disbursed KEDFA Projects**

Applicant	Form #	County	Date Approved	Closing Date	Project Amount	Disbursed to Date	Remaining Balance
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**KEDFA GRANTS**

Louisville/Jefferson County Metro Government (Restaurant Supply Chain Solutions)	21636	Jefferson	May-17	Jun-20	\$500,000	(\$250,000)	\$250,000
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**TOTAL APPROVED AND PARTIALLY DISBURSED KEDFA PROJECT(S)****\$250,000****TOTAL KEDFA APPROVED AND NOT DISBURSED****\$2,461,774**







# KENTUCKY ECONOMIC DEVELOPMENT FINANCE AUTHORITY

## STATEMENT OF NET POSITION

10/31/2018

	FUND A	BOND FUND	Small Bus. Loan Pool	KEDFA 10/31/18	OOE 10/31/18	COMBINED 10/31/18
<b><u>ASSETS</u></b>						
<b>Cash &amp; Accounts Receivable</b>						
Operating Account	71,797.87	0.00	0.00	71,797.87	0.00	71,797.87
Cash	1,992,614.69	16,685,704.51	402,591.84	19,080,911.04	0.00	19,080,911.04
High Tech Construction Pool	0.00	0.00	0.00	0.00	137,500.00	137,500.00
High Tech Investment Pool	0.00	0.00	0.00	0.00	2,902,326.80	2,902,326.80
High Tech LGEDF Pool	0.00	0.00	0.00	0.00	4,043.88	4,043.88
Investment Account	0.00	0.00	0.00	0.00	0.00	0.00
Accounts Receivable	0.00	0.00	0.00	0.00	0.00	0.00
Intergovernment Receivable	2,080,000.00	0.00	0.00	2,080,000.00	250,000.00	2,330,000.00
<b>Total Cash &amp; Accounts Receivable</b>	<b>4,144,412.56</b>	<b>16,685,704.51</b>	<b>402,591.84</b>	<b>21,232,708.91</b>	<b>3,293,870.68</b>	<b>24,526,579.59</b>
<b>Accrued Interest Receivable</b>						
Loans	17,400.33	2,785.77	0.00	20,186.10	0.00	20,186.10
Investments	3,135.62	25,228.23	608.71	28,972.56	0.00	28,972.56
<b>Total Accrued Interest Receivable</b>	<b>20,535.95</b>	<b>28,014.00</b>	<b>608.71</b>	<b>49,158.66</b>	<b>0.00</b>	<b>49,158.66</b>
<b>Notes Receivable</b>						
Loans Receivable	18,615,647.57	1,552,291.18	0.00	20,167,938.75	0.00	20,167,938.75
(Allowance for Doubtful Accounts)	0.00	0.00	0.00	(1,684,722.61)	0.00	(1,684,722.61)
<b>Total Notes Receivable</b>	<b>18,615,647.57</b>	<b>1,552,291.18</b>	<b>0.00</b>	<b>18,483,216.14</b>	<b>0.00</b>	<b>18,483,216.14</b>
<b>TOTAL ASSETS</b>	<b>22,780,596.08</b>	<b>18,266,009.69</b>	<b>403,200.55</b>	<b>39,765,083.71</b>	<b>3,293,870.68</b>	<b>43,058,954.39</b>
<b><u>DEFERRED OUTFLOWS OF RESOURCES:</u></b>						
Deferred Outflows Pension				1,730,000.00	0.00	1,730,000.00
Deferred Outflows OPEB				324,000.00	0.00	324,000.00
<b><u>LIABILITIES</u></b>						
Accrued Salaries & Compensated Absences				293,609.88	0.00	293,609.88
Accounts Payable				0.00	0.00	0.00
Intergovernment Payable				0.00		0.00
Grants Payable				0.00	0.00	0.00
Pension Liability				8,914,000.00	0.00	8,914,000.00
OPEB Liability				1,688,000.00	0.00	1,688,000.00
<b>TOTAL LIABILITIES</b>				<b>10,895,609.88</b>	<b>0.00</b>	<b>10,895,609.88</b>
<b><u>DEFERRED INFLOWS OF RESOURCES</u></b>						
Deferred Inflows Pension				234,000.00	0.00	234,000.00
Deferred Inflows OPEB				36,000.00	0.00	36,000.00
<b><u>NET POSITION</u></b>						
Beginning Balance				31,214,789.98	3,382,281.07	34,597,071.05
Current Year Undivided Profits				(561,316.15)	(88,410.39)	(649,726.54)
<b>TOTAL NET POSITION</b>				<b>30,653,473.83</b>	<b>3,293,870.68</b>	<b>33,947,344.51</b>

NOTE 1 The Small Business Loan Pool is presented separately only for internal tracking purposes.

NOTE 2 The Office of Entrepreneurship (OOE) operating transactions are no longer under the direction of KEDFA and are not reflected above.

**KENTUCKY ECONOMIC DEVELOPMENT FINANCE AUTHORITY**  
**CONSOLIDATED STATEMENT OF REVENUES, EXPENSES AND CHANGES IN NET POSITION**  
**FOR THE MONTH ENDING AND FISCAL YTD October 31, 2018**

	FUND A	BOND FUND	Small Bus Loan Pool	OOE FUND	FY 2018-2019 YEAR TO DATE	FY 2017-2018 YEAR TO DATE
<b>Operating Revenues - KEDFA</b>						
Interest Income/Loans	16,389.11	2,586.90	0.00	0.00	75,005.84	94,785.47
Interest Income/ Investments	3,135.62	25,228.23	608.71	0.00	103,632.89	37,906.14
Late Fees	0.00	0.00	0.00	0.00	0.00	0.00
Application Fees	100,995.00	0.00	0.00	0.00	197,241.05	173,293.25
Miscellaneous Income	388.24	0.00	0.00	0.00	1,568.14	2,140.58
<b>Total Operating Revenues - KEDFA</b>	<b>120,907.97</b>	<b>27,815.13</b>	<b>608.71</b>	<b>0.00</b>	<b>377,447.92</b>	<b>308,125.44</b>
<b>Operating Expenses - KEDFA</b>						
Salaries	124,267.92				378,847.54	412,588.99
Employee benefits	132,060.20				380,986.78	292,580.18
Pension Liability Adjustment	0.00				0.00	0.00
OPEB Liability Adjustment	0.00				0.00	0.00
Other Personnel Costs	0.00				0.00	0.00
Contracted Personal Services	14,994.71				40,942.53	32,274.64
Utilities and Heating Fuels	0.00				0.00	0.00
Rentals	0.00				0.00	0.00
Maintenance and Repairs	0.00				0.00	0.00
Postage and Related Services	0.00				3.71	6.23
Telecommunications	0.00				0.00	0.00
Computer Services	0.00				0.00	0.00
Supplies	0.00				0.00	0.00
Miscellaneous Services	16.00				32.00	16.00
Travel	338.33				2,807.72	608.00
Miscellaneous Commodities	0.00				335.00	199.00
Commodities Expense	0.00				0.00	0.00
Bad Debt Expense	0.00				0.00	0.00
Grant Disbursement	0.00				0.00	0.00
<b>Total Operating Expenses - KEDFA</b>	<b>271,677.16</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>803,955.28</b>	<b>738,273.04</b>
<b>Income (Loss) from Operations - KEDFA</b>	<b>(150,769.19)</b>	<b>27,815.13</b>	<b>608.71</b>	<b>0.00</b>	<b>(426,507.36)</b>	<b>(430,147.60)</b>
<b>Non-Operating Revenues (Expenses) - KEDFA</b>						
Operating Transfer Out - General Fund	0.00				0.00	0.00
Operating Transfer Out - BSSC					0.00	0.00
Operating Transfer Out - Secretary's Office					0.00	0.00
Operating Transfer Out - New Business	0.00				0.00	0.00
Transfer Due from Bonds	0.00				0.00	0.00
Transfer Due from KSBCI	0.00				0.00	0.00
Grants Disbursed	(3,048.79)				(134,808.79)	(568,866.96)
Operating Transfer In - Economic Dev	0.00				0.00	0.00
Unrealized Gains/(Losses) on Investment	0.00				0.00	0.00
Realized Gains/(Losses) on Investment	0.00				0.00	0.00
<b>Total Non-Operating Revenues (Expenses) -</b>	<b>(3,048.79)</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>(134,808.79)</b>	<b>(568,866.96)</b>
<b>CHANGE IN NET POSITION - KEDFA</b>	<b>(153,817.98)</b>	<b>27,815.13</b>	<b>608.71</b>	<b>0.00</b>	<b>(561,316.15)</b>	<b>(999,014.56)</b>
<b>Operating Revenues (Expenses) - OOE</b>						
Interest Income - Loans				0.00	0.00	129.80
Misc Income				0.00	0.00	0.00
Disbursements: Projects (Note 1)				(6,594.39)	(88,410.39)	(1,325,088.84)
Repayments received from Projects				0.00	0.00	60,797.60
<b>Non-Operating Revenues (Expenses) - OOE</b>						
Operating Transfer in - OOE					0.00	0.00
Transfer Due from Bonds					0.00	0.00
Operating Transfer Out - OOE					0.00	(500.00)
<b>CHANGE IN NET POSITION - OOE</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>(6,594.39)</b>	<b>(88,410.39)</b>	<b>(1,264,661.44)</b>
<b>CHANGE IN NET POSITION - COMBINED</b>	<b>(153,817.98)</b>	<b>27,815.13</b>	<b>608.71</b>	<b>(6,594.39)</b>	<b>(649,726.54)</b>	<b>(2,263,676.00)</b>

NOTE 1 Represents disbursements for projects from OOE Funds. (See OOE listings for detail of approved projects)

NOTE 2 Statement does not include interest income for OOE that is swept monthly to OOE's operating account

NOTE 3 The Small Business Loan Pool is presented separately only for internal tracking purposes.

**KENTUCKY ECONOMIC DEVELOPMENT FINANCE AUTHORITY**  
**CASH POSITION STATEMENT**  
**10/31/2018**

	<b>10/31/2017</b>	<b>10/31/2018</b>
<b>Fund A Cash Balance</b>	\$2,925,049.54	\$1,992,614.69
Less: Approved/Undisbursed	0.00	
<b>Total Unobligated Balance</b>	<b>\$2,925,049.54</b>	<b>\$1,992,614.69</b>
<b>2003 Bond Fund Cash Balance</b>	\$14,681,908.45	\$16,685,704.51
Less: Approved/Undisbursed	(3,569,366.00)	(2,461,774.00)
<b>Total Unobligated Balance</b>	<b>\$11,112,542.45</b>	<b>\$14,223,930.51</b>
<b>Small Business Loan Fund Cash Balance</b>	\$397,888.14	\$402,591.84
Less: Approved/Undisbursed	0.00	
<b>Total Unobligated Balance</b>	<b>\$397,888.14</b>	<b>\$402,591.84</b>
<b>Bond Funds to be Provided for Loans</b>	\$0.00	
Less: Approved/Undisbursed	0.00	
<b>Total Unobligated Balance</b>	<b>\$0.00</b>	<b>\$0.00</b>
Budget: Cash to be Transferred to Other CED Programs for		<b>\$0.00</b>
<b>CASH AVAILABLE</b>	<b>\$14,435,480.13</b>	<b>\$16,619,137.04</b>
<b>OCI Fund Cash Balance</b>		
High Tech Construction Pool	\$137,500.00	\$137,500.00
Less: Approved/Undisbursed	\$0.00	\$0.00
High Tech Investment Pool	\$2,145,290.27	\$2,902,326.80
Less: Approved/Undisbursed	(\$591,279.00)	(\$654,624.00)
LGEDF Pool	\$4,043.88	\$4,043.88
Less: Approved/Undisbursed	\$0.00	\$0.00
Bond Funds to be Provided for Approved Projects	\$793,077.69	\$250,000.00
<b>Bond Funds Available for Projects</b>		
<b>Total Unobligated Balance</b>	<b>\$2,488,632.84</b>	<b>\$2,639,247</b>
<b>TOTAL ALL FUNDS</b>	<b>\$16,924,112.97</b>	<b>\$19,258,383.72</b>

**Kentucky Enterprise Initiative Act (KEIA) Projects  
Fiscal 2018**

KEDFA Meeting date	12/13/2018
Total Projects Approved Fiscal Year-to-Date	16
Number of Proposed Projects for Current Month	6

Construction Materials and Building Fixtures

Fiscal Year Cap	\$20,000,000
Approved Fiscal Year-to-Date	\$4,733,000
Committed Amount	<u>\$0</u>
Balance Available for Current Month	\$15,267,000
Proposed Approval for Current Month	<u>\$2,130,000</u>
Balance Available for Remainder of Fiscal Year	<u><u>\$13,137,000</u></u>

Research & Development and Electronic Processing Equipment, Flight Simulation Equipment

Fiscal Year Cap	\$5,000,000
Approved Fiscal Year-to-Date	\$225,000
Committed Amount	<u>\$0</u>
Balance Available for Current Month	\$4,775,000
Proposed Approval for Current Month	<u>\$150,000</u>
Balance Available for Remainder of Fiscal Year	<u><u>\$4,625,000</u></u>



# KBI Summary

Updated November 20, 2018

## Fiscal Year End Reporting

Year	Number of Projects	Jobs			Wages		
		Jobs Reported	Job Target	% Achieved	Average Wage Reported	Wage Target	% Achieved
2010	1	40	51	78%	\$11.42	\$11.00	104%
2011	5	269	257	105%	\$35.00	\$28.90	121%
2012	18	1,264	1,154	110%	\$25.30	\$23.23	109%
2013	58	5,882	5,395	109%	\$24.88	\$23.35	107%
2014	94	10,019	9,552	105%	\$24.87	\$22.99	108%
2015	139	14,303	12,842	111%	\$25.33	\$22.30	114%
2016	188	21,060	18,295	115%	\$24.88	\$21.55	115%
2017	195	21,427	17,535	122%	\$25.90	\$21.49	121%

## Annual Maximums and Incentives Claimed

Year	Approved Annual Maximum	Earned Annual Maximum	Incentives Claimed*	Utilization Rate
2010-2012**	\$5,182,833	\$4,914,663	\$2,104,094	43%
2013	\$15,799,451	\$14,088,639	\$6,601,085	47%
2014	\$27,770,169	\$24,112,127	\$13,131,631	54%
2015	\$46,169,440	\$40,389,848	\$18,084,965	45%
2016	\$40,500,648	\$35,834,783	\$19,923,814	56%
2017	\$40,791,267	\$34,621,446	N/A	N/A
<b>Grand Total</b>	<b>\$176,213,807</b>	<b>\$153,961,505</b>	<b>\$59,845,588</b>	<b>39%</b>

- The Commonwealth provided \$2,793 of incentives per new job reported based on total actual incentives claimed to date and actual jobs reported in 2017.
- Based on actual jobs and wages reported in 2017 by companies approved to claim incentives, the estimated payroll for new, full-time Kentucky resident jobs is approximately \$1.2 billion. This equated to \$19.29 for every \$1 of claimed incentives.

**\*Notes on incentives claimed:** Data is based on information provided by the Kentucky Department of Revenue. Total incentives claimed represents the total of income tax credits and wage assessments claimed through December 31, 2017.

**\*\*Due to taxpayer confidentiality, years 2010-2012 were combined.**

## Project Update Report

Project	County	Approval Date	Exit Date	Program
<u>Harlan Wood Products, LLC</u>	<u>Harlan</u>	<u>10/27/2016</u>	<u>10/24/2018</u>	<u>KBI</u>
Explanation: <u>Company withdrew from the KBI Program per email dated 10/24/2018.</u>				
<u>LeanCor, LLC</u>	<u>Boone</u>	<u>02/23/2017</u>	<u>10/08/2018</u>	<u>KBI</u>
Explanation: <u>Company withdrew from KBI Program per email dated 10/08/2018.</u>				
<u>R.R. Donnelley &amp; Sons Company</u>	<u>Barren</u>	<u>6/7/1994</u>	<u>12/31/2015</u>	<u>KREDA</u>
Explanation: <u>Company provided letter dated 11/8/2018 withdrawing from KREDA program effective 12/31/2015 (last date of confirmed compliance)</u>				
<u>NSU Corporation</u>	<u>Marion</u>	<u>12/20/2002</u>	<u>03/31/2018</u>	<u>KREDA</u>
Explanation: <u>Project has been in and out of compliance with KREDA since 2015 due to the minimum employment requirement. Received email from company on 11/16/2018 withdrawing this project from the KREDA program.</u>				

## Project Update Report

Ritatsu Manufacturing, Inc.                      Ohio                      12/16/2005                      03/30/2017                      KREDA

Explanation: Received letter from company on 11/30/2018 that they had claimed all \$600,000 of their KREDA incentives awarded under this project as of 3/30/2017 thereby ending the term of the Tax Incentive Agreement.

Ritatsu Manufacturing, Inc.                      Ohio                      08/26/2004                      10/30/2018                      KREDA

Explanation: Received letter from company on 11/30/2018 that they had claimed all \$900,000 of their KREDA incentives awarded under this project as of 10/30/2018 thereby ending the term of the Tax Incentive Agreement.







**KENTUCKY ECONOMIC DEVELOPMENT FINANCE AUTHORITY  
TIF REPORT - PRELIMINARY APPROVAL**

**Date:** December 13, 2018  
**Applicant:** Department of Finance of LFUCG  
**Project Name:** Lexington Center Project  
**City:** Lexington **County:** Fayette  
**Program Type:** Signature Projects  
**TIF Term:** 30 years **DFS Staff:** Kylee Palmer

**Project Description:** The Lexington Convention Center will be working with various developers to complete the Project in Lexington through a mixture of public and private investment. The Project will include a completely redesigned and expanded convention facility and arena capable of hosting world-class conventions and entertainment acts. In addition, the Project will include additional hotel rooms, retail and restaurant options, and an entertainment complex that will include an upscale movie theatre, bowling alley, and sports bar. These businesses will create a huge draw to the downtown area for both residents and visitors, along with the Town Branch Park, which will bring a desired balance to a downtown that is drastically lacking green space.

The proposed development is expected to include:

- 152,530 total square feet of exhibit, ballroom, and meeting room event space for the Convention Center upon completion of improvements
- 443,605 total square feet of support and non-convention center space (Rupp Arena, Hotel, Central Plant, BOH, Mechanical Mezzanine, Clubs, etc.) upon completion of improvements
- 70,000 square feet of space for retail and restaurants
- 160 hotel rooms
- 10 screen movie theatre
- 16 lane bowling alley
- Portion of Town Branch Commons Park and Structured Parking
- Public infrastructure improvements

Total estimated cost of the project is approximately \$679.2 million, including financing.

Construction is expected to begin in 2018 with completion in 2021.

**Certification:** Jim Gray, Mayor of Lexington-Fayette Urban County Government and William O'Mara, Commissioner of Finance, have both certified that the Lexington Center Project Signature Project is not reasonably expected to be developed without public assistance, including but not limited to tax increment financing.

**Impact:** This Project could generate significant new economic impact to the area and the Commonwealth. The applicant estimates that the combined economic impacts over a 30-year period are estimated to include approximately \$1.8 billion in direct impact and over \$3.0 billion in total economic impact throughout the region. Ongoing employment is expected to support an additional 738 jobs and a total of \$871.7 million in wages over the 30 years.

**Public Infrastructure:** Infrastructure costs total approximately \$337 million:

- Land preparation
- Public buildings/structures
- Sewers/storm drainage
- Curbs, sidewalks, promenades and pedways
- Roads
- Street lighting
- Provision of utilities
- Public space or parks
- Parking
- Fountains, benches and sculptures

**Preliminary Approval:** By granting preliminary approval, KEDFA would enable staff to begin working with the Office of State Budget Director and the Office of Financial Management to create criteria for which a consultant would review the project feasibility including financing, appropriateness for the use of the TIF program and potential increments, and whether the project represents a net positive impact to the Commonwealth.

**Special Condition/Requirement(s):**

Staff recommends including the following special condition/requirement(s):

Total cumulative investment of \$395,477,243, excluding financing costs, must be achieved to be eligible for the maximum total incentive amount determined at final approval. The actual project completion percentage of the investment will be applied annually to the total incentive amount approved to determine the maximum total incentive available/earned for the project during the term of the agreement.

Eligible approved costs for the Project will be limited to the cost and financing of the public parking garage.








## MEMORANDUM

TO: KEDFA Board

FROM: Kylee Palmer 

DATE: December 13, 2018

SUBJECT: Amendment to the Ovation Project Signature Tax Increment Financing Grant Agreement

The City of Newport Finance Department is requesting an amendment to the Ovation Project Signature Tax Increment Financing (TIF) Grant Agreement to amend the following:

- Extend the activation date of the project to November 28, 2017 - the activation date may be established anytime within a ten year period after the commencement date, which was November 28, 2007.
- Extend the minimum capital investment date to November 30, 2025
- Reduce the minimum capital investment requirement for Signature TIF projects from \$200,000,000 to \$150,000,000 - as a result of the 2009 Special Session, where the Kentucky General Assembly enacted House Bill 3, Section 63, which authorized reduction of the minimum capital investment requirement on Project Grant Agreements executed prior to January 1, 2008.
- Add the project completion percentage requirement
- Modify the state taxes pledged for eligible recovery for this project
  - remove individual income taxes
  - keep property taxes, withholding taxes and sales taxes
  - keep corporate and limited liability entity taxes – contingent upon a documented, agreed-upon methodology between the applicant and the Department of Revenue that establishes a methodology to calculate and apportion the taxes no later than December 31, 2020.

The TIF Commission approved the Ovation Project as a Signature TIF project in November 2007. At that time, the mixed-use development proposed:

- Approximately 1,000,000-1,500,000 square feet of office space, including a signature class “A” office tower
- 200,000-500,000 square feet of large and small retail space
- Two hotels (estimated total of 600-650 rooms)
- Over 1,000 residential units of various types and price points including townhomes, mid-rise and high rise condos, and senior housing
- Approximately 4,500 structured parking spaces
- Parks, public plazas, recreational amenities, trails and riverfront improvements



- One to two floodwall openings will be constructed at street level to encourage use of the waterfront

With the request to amend the Project, the current proposed development is expected to contain:

- 942 residential units consisting of a combination of townhomes, condominiums, apartments and senior living
- 995,000 square feet of office space
- 3 hotels with 524 hotel rooms
- 380,000 square feet of retail, entertainment and restaurant space
- 2,770 parking spaces

A revised local ordinance was introduced and adopted by the Board of Commissioners of the City of Newport, Kentucky on November 26, 2018.

Staff recommends approval to amend the Ovation Project Signature Tax Increment Financing Grant Agreement








MEMORANDUM

TO: KEDFA Board

FROM: Kylee Palmer 

DATE: December 13, 2018

SUBJECT: Amendment to the Gateway Commons' Mixed-Use Tax Increment  
Financing Tax Incentive Agreement

The Department of Finance & Support Services for the City of Owensboro is requesting an amendment to the Gateway Commons' Mixed-Use Tax Increment Financing (TIF) Tax Incentive Agreement to amend the Development Area and Footprint originally established for this project. This amendment would allow the boundary lines to match up with the parcel lines. All other project details as originally presented/approved remain the same and there is no requested change to the approved public infrastructure costs or the approved eligible tax incentive amount.

The project received final approval at the October 27, 2016 KEDFA board meeting. The development is expected to include retail, office, and residential uses as well as 2 hotels and may include a community center. The project is located at the intersection of Highway 54 and US-60 Bypass in Owensboro, Kentucky.

This revised local ordinance was introduced and adopted by the Board of Commissioners of the City of Owensboro on September 18, 2018.

Staff recommends approval to amend the Gateway Commons' Mixed-Use Tax Increment Financing Tax Incentive Agreement.








## MEMORANDUM

TO: KEDFA Board

FROM: Robert Aldridge, Director   
Compliance Division

DATE: December 13, 2018

SUBJECT: KBI Amendment  
Asahi Forge of America Corporation (Madison County, Kentucky)  
KBI-F-15-19502

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Asahi Forge of America Corporation is a manufacturer of hub unit and gear forgings for the automotive market. The company expanded its Richmond facility and purchased new equipment to meet customer demand.

Subsequent to the execution of the original Tax Incentive Agreement, the company has increased the size and scope of the project. To encourage the expanded growth at the project site and recognize the increased investment, Staff has negotiated the following changes in the project: increase in the tax incentive amount from \$250,000 to \$500,000, and increase of the job target from 16 to 31. All other aspects of the project remain the same.

Staff recommends approval.








## MEMORANDUM

TO: KEDFA Board

FROM: Robert Aldridge, Director   
Compliance Division

DATE: December 13, 2018

SUBJECT: KBI Amendment  
Bonfiglioli USA Inc. (Boone County, Kentucky)  
KBI-F-11-18852

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Bonfiglioli USA Inc. manufactures a range of gear motors, drive systems and gear boxes for industrial, mobile machinery and energy sectors. The company has expanded its Hebron facility and purchased new equipment to meet customer demand.

Subsequent to the execution of the original Tax Incentive Agreement, the company has increased the size and scope of the project. To encourage the expanded growth at the project site and recognize the increased investment, the following changes in the project have been negotiated: increase the tax incentive amount from \$1,200,000 to \$3,000,000, increase the job target from 88 to 150. All other aspects of the project remain the same.

Staff recommends approval.








## **MEMORANDUM**

**TO:** KEDFA Board

**FROM:** Robert Aldridge, Assistant Director   
Compliance Division

**DATE:** December 13, 2018

**SUBJECT:** KBI Amended and Restated Tax Incentive Agreement  
Creative Lodging Solutions, LLC (Fayette County)  
KBI Project # 19741

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Creative Lodging Solutions, LLC (the Company) is a lodging services provider specializing in long-term and project-based lodging for corporate clients across the United States. The project included an expansion and relocation to a new facility in Lexington to increase capacity and upgrade technology. The company activated the project on January 1, 2016.

Effective October 13, 2017, Fleetcor Technologies Operating Company LLC (Fleetcor) acquired the ownership interest in Creative Lodging Solutions, LLC and on January 1, 2018, the employees transferred into Fleetcor. The Company continues to operate under its own name in Lexington and has requested that Fleetcor be added to the project as an affiliate. This Amended and Restated Tax Incentive Agreement recognizes the addition of Fleetcor as an approved affiliate to the project. All other aspects of the project remain the same.

Staff recommends approval.








## **MEMORANDUM**

**TO:** KEDFA Board Members

**FROM:** Robert Aldridge, Assistant Director  
Compliance Division 

**DATE:** December 13, 2018

**SUBJECT:** KBI Amendment  
JNM Kentucky, LLC (Barren County)  
KBI Project # 18673

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Beta-Tech, Inc. is requesting the Tax Incentive Agreement dated February 25, 2016 be amended for a company name change and assignment of all incentives to JNM Kentucky, LLC as a result of its asset acquisition of Beta-Tech, Inc. dba Fortis Manufacturing.

Staff recommends approval.








## MEMORANDUM

TO: KEDFA Board

FROM: Robert Aldridge, Director, Compliance Division 

DATE: December 13, 2018

SUBJECT: KBI Amended and Restated Tax Incentive Agreement  
U.S. Bank National Association (Daviess County)  
KBI #19427

U.S. Bank National Association received Final Approval on May 28, 2015 for a project to expand the existing mortgage servicing operations at 3741 Airpark Drive in Owensboro.

Subsequent to Final Approval and the execution of the Original Agreement, and in connection with certain corporate restructuring within the affected jurisdiction, the Company has modified the scope of the project and requested the following changes: modify the project location to include all of the sites in Owensboro for the purposes of identifying Project Employees; increase the Job Target as of the Activation Date and for each Fiscal Year thereafter; increase the Wage Target as of the Activation Date and for each Fiscal Year thereafter; increase the Approved Costs from \$2,875,500 to \$4,300,000; increase the Annual Maximum Incentive for each Fiscal Year; and replace the Countywide Employment Level and the Statewide Employment Level requirements with a Base Employment Requirement. Below are the revised targets and annual maximums:

### NEGOTIATED TARGETS AND INCENTIVE AMOUNTS:

Year	Job Target	Average Hourly Wage Target (Including Employee Benefits)	Annual Approved Cost Limitation
As of Activation Date	100	\$17.25	
1	100	\$17.25	\$430,000
2	150	\$17.25	\$430,000
3	200	\$17.25	\$430,000
4	250	\$17.25	\$430,000
5	300	\$17.25	\$430,000
6	350	\$17.25	\$430,000
7	400	\$17.25	\$430,000
8	400	\$17.25	\$430,000
9	400	\$17.25	\$430,000
10	400	\$17.25	\$430,000

**TOTAL NEGOTIATED TAX INCENTIVE AMOUNT:**

**\$4,300,000**

The company has not activated the project and is requesting an amendment to the Tax Incentive Agreement recognizing the changes to the project as stated above.

Staff recommends approval.








## **MEMORANDUM**

**TO:** KEDFA Board Members

**FROM:** Robert Aldridge, Director   
Compliance Division

**DATE:** December 13, 2018

**SUBJECT:** KIDA Amendment  
Regal Beloit America, Inc. (Kenton County)  
KIDA Project #17222

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On February 24, 2011, KEDFA granted Final Approval to Solus Industrial Innovations LLC (Solus), a Delaware corporation, to assist with the acquiring, expanding, improving, installing and equipping of a new manufacturing facility in Florence, Kenton County. Following execution of the KIDA Tax Incentive Agreement and effective January 30, 2015, Solus was acquired by Regal Beloit America, Inc. (Regal) a Wisconsin corporation and subsequently merged on January 3, 2016 and has requested that Regal be designated as the Approved Company under the Program. Also, the fiscal year has changed from September 30 to the Saturday closest to December 31. All other aspects of the project remain the same.

Staff recommends approval








## **MEMORANDUM**

**TO:** KEDFA Board Members

**FROM:** Robert Aldridge, Director   
Compliance Division

**DATE:** December 13, 2018

**SUBJECT:** KREDA Amendment  
Nucor Steel Gallatin, LLC (Gallatin County)  
KREDA Project # 3904

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Nucor Steel Gallatin, LLC (the "Company") has requested KEDFA to permit the use of the remaining outstanding \$10,000,000 term bond due March 1, 2024 to be applied to the availability of Incentives under the Original Agreement resulting in the need for this Amendment to become effective as of the Effective Date of March 1, 2018.

If approved the term of this Agreement shall end on the earlier of (i) March 15, 2019 (the "Maturity Date") or (ii) the date of prepayment in whole of the Bonds. In no event will the term of this Agreement extend beyond twenty-five (25) years.

All other conditions of the Agreement will remain the same.

Staff recommends approval








## **MEMORANDUM**

**TO:** KEDFA Board Members

**FROM:** Robert Aldridge, Director   
Compliance Division

**DATE:** December 13, 2018

**SUBJECT:** KREDA Deed Transfer  
Armstrong Hardwood Flooring Company (Pulaski County)  
KREDA Project # 3841

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On November 9, 1989, the Kentucky Rural Economic Development Authority (KREDA) (the predecessor to the Kentucky Economic Development Finance Authority) issued its \$5,400,000 Kentucky Rural Economic Development Authority Taxable Revenue Bonds (Tibbals Flooring Co. Project). In connection with the issuance of the bonds, KREDA entered into a Lease Agreement. As KREDA's successor, KEDFA owns the property that has been the subject of the lease. The lease requires KEDFA to transfer title in the Project to the Company upon the expiration of the term of the Lease and upon KEDFA's receipt of a certification of the Trustee that all of the Bonds, including principal, interest and all other obligations have been satisfied. It has been represented to counsel that all of the bonds have been fully paid and discharged. KEDFA staff requests that the board approve the proposed Resolution approving the transfer of the title to Armstrong Hardwood Flooring Company, the termination of the lease and the execution of any documents necessary to effect the transfer and comply with the requirements of the Lease and applicable indenture.

Staff recommends approval








## **MEMORANDUM**

**TO:** KEDFA Board Members

**FROM:** Robert Aldridge, Director  
Compliance Division 

**DATE:** December 13, 2018

**SUBJECT:** KEIA Extensions

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The following companies have requested additional time to complete its project:

Company	County	Extension
Heaven Hill Distilleries Inc.	Jefferson	3 Months
Denyo Manufacturing Corporation	Boyle	6 Months
Piramal Pharma Solutions, Inc.	Fayette	6 Months
Pizza Wholesale of Lexington, Incorporated	Boyle	8 Months
Central Motorwheel of America, Inc.	Bourbon	12 Months
DAE-IL USA	Calloway	12 Months
Dr. Schneider Automotive Systems, Inc.	Russell	12 Months
Northland Corporation	Oldham	12 Months
Performance Feeds	Warren	12 Months
Peristyle, LLC	Woodford	12 Months
United Parcel Service, Inc.	Fayette	12 Months

Staff recommends approval.







**KENTUCKY ECONOMIC DEVELOPMENT FINANCE AUTHORITY  
KEIA REPORT**

**Date:** December 13, 2018  
**Approved Company:** Greenwell Chisholm Printing Company  
**City:** Owensboro **County:** Daviess  
**Activity:** Manufacturing **Resolution #:** KEIA-19-22370  
**Bus. Dev. Contact:** C. Peek **DFS Staff:** M. Elder

**Project Description:** Greenwell Chisholm Printing Company is a full-service, national printing company that has grown from a company that printed on "paper" to a company that can put a logo on virtually anything, from four-color brochures to pens, shirts, jackets, signs and banners. The company is considering consolidating all of its Owensboro operations into one location and more than doubling the footprint there, adding square footage, purchasing new equipment and making needed improvements. This project will allow the company to be more competitive for new business in the future.

**Facility Details:** Expanding existing operations

**Anticipated Project Investment**

Land  
Building Construction  
Electronic Processing Equipment  
Research & Development Equipment  
Flight Simulation Equipment  
Other Equipment  
Other Start-up Costs  
**TOTAL**

Eligible Costs	Total Investment
\$0	\$13,000
\$750,000	\$1,025,000
\$0	\$0
\$0	\$0
\$0	\$0
\$0	\$150,000
\$0	\$25,000
<b>\$750,000</b>	<b>\$1,213,000</b>

**Ownership (20% or more):**

Carl Greenwell Owensboro, KY

**Other State Participation:** None

**Unemployment Rate:**

County: 3.7%

Kentucky: 4.3%

**Existing Presence in Kentucky:**

Daviess County

**Approved Recovery Amount:**

Construction Materials and Building Fixtures: \$30,000

**TOTAL NEGOTIATED TAX INCENTIVE AMOUNT:**

<b>\$30,000</b>
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**KENTUCKY ECONOMIC DEVELOPMENT FINANCE AUTHORITY  
KEIA REPORT**

**Date:** December 13, 2018  
**Approved Company:** Outdoor Venture Corporation  
**City:** Stearns **County:** McCreary  
**Activity:** Manufacturing **Resolution #:** KEIA-19-22391  
**Bus. Dev. Contact:** L. Ransdell **DFS Staff:** M. Elder

**Project Description:** Outdoor Venture Corporation (OVC) was founded in 1972 to manufacture family camping tents, sleeping bags and hunting clothing to be sold to large retailers. In the early 1990's OVC began manufacturing for the U.S. Military and has become one of the most reliable shelter manufacturers for the U.S. Military. OVC is considering constructing a building to meet customer demand.

**Facility Details:** Locating in a new facility

**Anticipated Project Investment**

Land  
Building Construction  
Electronic Processing Equipment  
Research & Development Equipment  
Flight Simulation Equipment  
Other Equipment  
Other Start-up Costs  
**TOTAL**

Eligible Costs	Total Investment
\$0	\$0
\$4,219,160	\$5,765,715
\$0	\$0
\$0	\$0
\$0	\$0
\$0	\$6,000,000
\$0	\$382,000
<b>\$4,219,160</b>	<b>\$12,147,715</b>

**Ownership (20% or more):**

James C. Egnew      Stearns, KY

**Other State Participation:** None

**Unemployment Rate:**

County: 5.8%

Kentucky: 4.3%

**Existing Presence in Kentucky:**

McCreary County

**Approved Recovery Amount:**

Construction Materials and Building Fixtures: \$200,000

**TOTAL NEGOTIATED TAX INCENTIVE AMOUNT:**

<b>\$200,000</b>
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**KENTUCKY ECONOMIC DEVELOPMENT FINANCE AUTHORITY  
KEIA REPORT**

**Date:** December 13, 2018  
**Approved Company:** Heaven Hill Distilleries, Inc.  
**City:** Bardstown  
**Activity:** Tourism  
**Bus. Dev. Contact:** L. Ransdell  
**County:** Nelson  
**Resolution #:** KEIA-19-22373  
**DFS Staff:** D. Phillips

**Project Description:** Heaven Hill Distilleries, Inc. is the nation's second largest family-owned producer and marketer of distilled spirits. The company is considering the expansion of its Visitor Center to meet increased consumer interest in the bourbon industry.

**Facility Details:** Expanding existing operations

**Anticipated Project Investment**

Land  
Building Construction  
Electronic Processing Equipment  
Research & Development Equipment  
Flight Simulation Equipment  
Other Equipment  
Other Start-up Costs  
**TOTAL**

Eligible Costs	Total Investment
\$0	\$0
\$6,944,000	\$9,920,000
\$0	\$0
\$0	\$0
\$0	\$0
\$0	\$7,160,000
\$0	\$420,000
<b>\$6,944,000</b>	<b>\$17,500,000</b>

**Ownership (20% or more):**

Ellen S. Miller - Bardstown, KY  
Adam R. Miller - Bardstown, KY

**Other State Participation:**

<u>Date</u>	<u>Program</u>	<u>Status</u>	<u>Amount</u>
Jun 30, 2016	IRB	Monitor	\$29,000,000
Apr 28, 2016	KEIA	Approve-Final	\$685,000
Jan 31, 2013	KBI	Monitor	\$300,000

**Unemployment Rate:**

County: 5.0%

Kentucky: 4.3%

**Existing Presence in Kentucky:**

Jefferson and Nelson Counties

**Approved Recovery Amount:**

Construction Materials and Building Fixtures: \$250,000

**TOTAL NEGOTIATED TAX INCENTIVE AMOUNT:**

**\$250,000**







**KENTUCKY ECONOMIC DEVELOPMENT FINANCE AUTHORITY  
KEIA REPORT**

**Date:** December 13, 2018  
**Approved Company:** The Bardstown Bourbon Company, LLC  
**City:** Bardstown **County:** Nelson  
**Activity:** Manufacturing **Resolution #:** KEIA-19-22390  
**Bus. Dev. Contact:** K. Slattery **DFS Staff:** K. Greenwell

**Project Description:** The Bardstown Bourbon Company, founded in 2014, is one of America's largest distilleries. The company started commercial production in September 2016 and is producing whiskey, bourbon, and rye for its own brands as well as for its Collaborative Distilling Program partners. The company seeks to undertake a capital project to increase warehouse capacity and office space.

**Facility Details:** Expanding existing operations

**Anticipated Project Investment**

	<b>Eligible Costs</b>	<b>Total Investment</b>
Land	\$0	\$0
Building Construction	\$10,479,380	\$16,360,822
Electronic Processing Equipment	\$0	\$0
Research & Development Equipment	\$0	\$0
Flight Simulation Equipment	\$0	\$0
Other Equipment	\$0	\$343,300
Other Start-up Costs	\$0	\$100,000
<b>TOTAL</b>	<b>\$10,479,380</b>	<b>\$16,804,122</b>

**Ownership (20% or more):**

Peter Loftin - Del Ray Beach, FL

**Other State Participation:**

<u>Date</u>	<u>Program</u>	<u>Status</u>	<u>Amount</u>
Aug 31, 2017	KBI	Approve-Preliminary	\$300,000
Aug 31, 2017	KEIA	Approve-Final	\$100,000
Jun 29, 2017	KBI	Monitor	\$1,000,000
Dec 10, 2015	IRB	Monitor	\$54,600,000

**Unemployment Rate:**

County: 5.0%

Kentucky: 4.3%

**Existing Presence in Kentucky:** Nelson

**Approved Recovery Amount:**

Construction Materials and Building Fixtures: \$150,000

**TOTAL NEGOTIATED TAX INCENTIVE AMOUNT:**

**\$150,000**







# KENTUCKY ECONOMIC DEVELOPMENT FINANCE AUTHORITY

## KBI REPORT - PRELIMINARY APPROVAL

**Date:** December 13, 2018  
**Approved Company:** Diageo Americas Supply, Inc.  
**City:** Lebanon **County:** Marion  
**Activity:** Manufacturing **Prelim Resolution #:** KBI-I-18-22394  
**Bus. Dev. Contact:** T. Sears **DFS Staff:** K. Greenwell

**Project Description:** Diageo Americas Supply, Inc. is the world's leading premium drinks business with an outstanding collection of beverage alcohol brands across spirits and beer. The company is considering locating a new distilled spirits manufacturing facility in Marion County.

**Facility Details:** Locating in a new facility

### Anticipated Project Investment - Owned

	Eligible Costs	Total Investment
Land	\$0	\$0
Building/Improvements	\$84,005,000	\$84,005,000
Equipment	\$42,995,000	\$42,995,000
Other Start-up Costs	\$3,000,000	\$3,000,000
<b>TOTAL</b>	<b>\$130,000,000</b>	<b>\$130,000,000</b>

### NEGOTIATED TARGETS AND INCENTIVE AMOUNTS:

Year	Job Target	Average Hourly Wage Target (Including Employee Benefits)	Annual Approved Cost Limitation
As of Activation Date	30	\$36.00	
1	30	\$36.00	\$166,667
2	30	\$36.00	\$166,667
3	30	\$36.00	\$166,667
4	30	\$36.00	\$166,667
5	30	\$36.00	\$166,667
6	30	\$36.00	\$166,667
7	30	\$36.00	\$166,667
8	30	\$36.00	\$166,667
9	30	\$36.00	\$166,667
10	30	\$36.00	\$166,667
11	30	\$36.00	\$166,666
12	30	\$36.00	\$166,666
13	30	\$36.00	\$166,666
14	30	\$36.00	\$166,666
15	30	\$36.00	\$166,666

**TOTAL NEGOTIATED TAX INCENTIVE AMOUNT:**

**\$2,500,000**

**County Type:**

Enhanced

**Statutory Minimum Wage Requirements:**

Base hourly wage: \$9.06

Total hourly compensation: \$10.42

**Ownership (20% or more):**

Diageo North America, Inc. - Norwalk, CT

**Active State Participation at the project site:** None**Requested Wage Assessment / Local Participation:**

State: 5.0%

**Unemployment Rate:**

County: 3.9%

Kentucky: 4.3%

**Existing Presence in Kentucky:**

Jefferson and Shelby Counties

**Special Conditions:**

The company will be required to maintain 90% of the total statewide full-time, Kentucky resident employees at all company locations, excluding the site of the project, as of the date of preliminary approval.







**KENTUCKY ECONOMIC DEVELOPMENT FINANCE AUTHORITY  
KEIA REPORT**

**Date:** December 13, 2018  
**Approved Company:** Diageo Americas Supply, Inc.  
**City:** Lebanon **County:** Marion  
**Activity:** Manufacturing **Resolution #:** KEIA-19-22395  
**Bus. Dev. Contact:** T. Sears **DFS Staff:** K. Greenwell

**Project Description:** Diageo Americas Supply, Inc. is the world's leading premium drinks business with an outstanding collection of beverage alcohol brands across spirits and beer. The company is considering locating a new distilled spirits manufacturing facility in Marion County.

**Facility Details:** Locating in a new facility

**Anticipated Project Investment**

	Eligible Costs	Total Investment
Land	\$0	\$0
Building Construction	\$69,871,046	\$84,005,000
Electronic Processing Equipment	\$0	\$0
Research & Development Equipment	\$0	\$0
Flight Simulation Equipment	\$0	\$0
Other Equipment	\$0	\$42,995,000
Other Start-up Costs	\$0	\$3,000,000
<b>TOTAL</b>	<b>\$69,871,046</b>	<b>\$130,000,000</b>

**Approved Recovery Amount:**

Construction Materials and Building Fixtures: \$1,500,000

**TOTAL NEGOTIATED TAX INCENTIVE AMOUNT:**

**\$1,500,000**

See KBI file (KBI-I-18-22394) for Ownership, Other State Participation and Unemployment Rate.







# KENTUCKY ECONOMIC DEVELOPMENT FINANCE AUTHORITY

## KBI REPORT - PRELIMINARY APPROVAL

**Date:** December 13, 2018  
**Approved Company:** AmerisourceBergen Drug Corporation  
**City:** Louisville **County:** Jefferson  
**Activity:** Service & Technology **Prelim Resolution #:** KBI-IL-18-22320  
**Bus. Dev. Contact:** L. Ransdell **DFS Staff:** M. Elder

**Project Description:** AmerisourceBergen Drug Corporation is the leader in global pharmaceutical sourcing and distribution services. The company is considering an expansion of its existing pharmaceutical distribution center in Louisville to meet customer demand.

**Facility Details:** Expanding existing operations

### Anticipated Project Investment - Leased

	Eligible Costs	Total Investment
Rent	\$0	\$0
Building/Improvements	\$3,522,509	\$3,522,509
Equipment	\$1,420,000	\$6,833,861
Other Start-up Costs	\$2,665,000	\$2,665,000
<b>TOTAL</b>	<b>\$7,607,509</b>	<b>\$13,021,370</b>

### NEGOTIATED TARGETS AND INCENTIVE AMOUNTS:

Year	Job Target	Average Hourly Wage Target (Including Employee Benefits)	Annual Approved Cost Limitation
As of Activation Date	71	\$22.00	
1	113	\$22.00	\$168,750
2	122	\$22.00	\$168,750
3	134	\$22.00	\$168,750
4	134	\$22.00	\$168,750
5	134	\$22.00	\$168,750
6	134	\$22.00	\$168,750
7	134	\$22.00	\$168,750
8	134	\$22.00	\$168,750
9			
10			

**TOTAL NEGOTIATED TAX INCENTIVE AMOUNT:**

**\$1,350,000**



County Type:  
Other

### Statutory Minimum Wage Requirements:

Base hourly wage: \$10.88

Total hourly compensation: \$12.51

Ownership (20% or more):

Publicly Traded

Active State Participation at the project site: None

## Requested Wage Assessment / Local Participation:

State: 3.0%

Local: 1.0% Louisville-Jefferson County Metro Government

Unemployment Rate:

County: 4.5%

Kentucky: 4.3%

Existing Presence in Kentucky:

Jefferson County

Special Conditions:

The company will be required to maintain a base employment equal to the number of full-time, Kentucky resident employees as of the date of preliminary approval. The company reported 37 full-time, Kentucky resident employees as of the application date.







**KENTUCKY ECONOMIC DEVELOPMENT FINANCE AUTHORITY  
KEIA REPORT**

**Date:** December 13, 2018  
**Approved Company:** AmerisourceBergen Drug Corporation  
**City:** Louisville **County:** Jefferson  
**Activity:** Service & Technology **Resolution #:** KEIA-19-22321  
**Bus. Dev. Contact:** L. Ransdell **DFS Staff:** M. Elder

**Project Description:** AmerisourceBergen Drug Corporation is the leader in global pharmaceutical sourcing and distribution services. The company is considering an expansion of its existing pharmaceutical distribution center in Louisville to meet customer demand.

**Facility Details:** Expanding existing operations

**Anticipated Project Investment**

Land  
Building Construction  
Electronic Processing Equipment  
Research & Development Equipment  
Flight Simulation Equipment  
Other Equipment  
Other Start-up Costs  
**TOTAL**

Eligible Costs	Total Investment
\$0	\$0
\$0	\$3,522,509
\$2,665,000	\$2,665,000
\$0	\$0
\$0	\$0
\$0	\$4,168,861
\$0	\$2,665,000
<b>\$2,665,000</b>	<b>\$13,021,370</b>

**Approved Recovery Amount:**

R&D and/or Electronic Processing Equipment: \$150,000

**TOTAL NEGOTIATED TAX INCENTIVE AMOUNT:**

**\$150,000**

See KBI file (KBI-IL-18-22320) for Ownership, Other State Participation and Unemployment Rate.







# KENTUCKY ECONOMIC DEVELOPMENT FINANCE AUTHORITY

## KBI REPORT - PRELIMINARY APPROVAL

**Date:** December 13, 2018  
**Approved Company:** Dajcor Aluminum Inc.  
**City:** Hazard  
**Activity:** Manufacturing  
**Bus. Dev. Contact:** L. Ransdell

**County:** Perry  
**Prelim Resolution #:** KBI-IL-18-22397  
**DFS Staff:** M. Elder

**Project Description:** Dajcor Aluminum is an aluminum extrusion, fabrication and anodizing company established in 2010 in Canada, that serves a range of customers in various industries. The capacity is almost fully allocated at the company's current space in Canada and Dajcor is considering a location in Perry County for a new plant location.

**Facility Details:** Locating in a new facility

### Anticipated Project Investment - Leased

Rent  
 Building/Improvements  
 Equipment  
 Other Start-up Costs  
**TOTAL**

Eligible Costs	Total Investment
\$8	\$15
\$3,750,000	\$3,750,000
\$15,175,000	\$15,175,000
\$660,000	\$660,000
<b>\$19,585,008</b>	<b>\$19,585,015</b>

### NEGOTIATED TARGETS AND INCENTIVE AMOUNTS:

Year	Job Target	Average Hourly Wage Target (Including Employee Benefits)	Annual Approved Cost Limitation
As of Activation Date	24	\$23.00	
1	30	\$23.00	\$400,000
2	60	\$23.00	\$400,000
3	110	\$23.00	\$400,000
4	170	\$23.00	\$400,000
5	230	\$23.00	\$400,000
6	230	\$23.00	\$400,000
7	240	\$23.00	\$400,000
8	250	\$23.00	\$400,000
9	260	\$23.00	\$400,000
10	265	\$23.00	\$400,000
11			
12			
13			
14			
15			

**TOTAL NEGOTIATED TAX INCENTIVE AMOUNT:**

**\$4,000,000**

**County Type:**  
Enhanced

**Statutory Minimum Wage Requirements:**  
Base hourly wage: \$9.06  
Total hourly compensation: \$10.42

**Ownership (20% or more):**

Michael Kilby Kitchener, Canada  
Masimilliano Fantuz Chantham, Canada  
William Loucks Chatham, Canada

**Active State Participation at the project site:** None

**Requested Wage Assessment / Local Participation:**  
State: 5.0%

**Unemployment Rate:**  
County: 6.5% Kentucky: 4.3%

**Existing Presence in Kentucky:** None

**Special Conditions:** None







**KENTUCKY ECONOMIC DEVELOPMENT FINANCE AUTHORITY****KBI REPORT - PRELIMINARY APPROVAL**

**Date:** December 13, 2018  
**Approved Company:** HB Sealing Products Inc.  
**City:** Louisville **County:** Jefferson  
**Activity:** Service & Technology **Prelim Resolution #:** KBI-IL-18-22375  
**Bus. Dev. Contact:** L. Ransdell **DFS Staff:** M. Elder

**Project Description:** HB Sealing Products Inc. is considering a new fulfillment center to locate in Louisville. This location will use advanced automation in product delivery and the installation of sealing lines to meet customer demand.

**Facility Details:** Locating in a new facility

**Anticipated Project Investment - Leased**

Rent

Building/Improvements

Equipment

Other Start-up Costs

**TOTAL**

Eligible Costs	Total Investment
\$2,500,000	\$5,000,000
\$160,000	\$160,000
\$1,600,000	\$8,065,000
\$0	\$0
<b>\$4,260,000</b>	<b>\$13,225,000</b>

**NEGOTIATED TARGETS AND INCENTIVE AMOUNTS:**

Year	Job Target	Average Hourly Wage Target (Including Employee Benefits)	Annual Approved Cost Limitation
As of Activation Date	80	\$25.00	
1	80	\$25.00	\$120,000
2	80	\$25.00	\$120,000
3	80	\$25.00	\$120,000
4	80	\$25.00	\$120,000
5	80	\$25.00	\$120,000
6	80	\$25.00	\$120,000
7	80	\$25.00	\$120,000
8	80	\$25.00	\$120,000
9	80	\$25.00	\$120,000
10	80	\$25.00	\$120,000

**TOTAL NEGOTIATED TAX INCENTIVE AMOUNT:****\$1,200,000**



**County Type:**

Other

**Statutory Minimum Wage Requirements:**

Base hourly wage: \$10.88

Total hourly compensation: \$12.51

**Ownership (20% or more):**

Diploma Holdings Inc. Clearwater, FL

**Active State Participation at the project site:** None**Requested Wage Assessment / Local Participation:**

State: 3.0%

Local: 1.0% Louisville-Jefferson County Metro Government

**Unemployment Rate:**

County: 4.5%

Kentucky: 4.3%

**Existing Presence in Kentucky:** None**Special Conditions:** None







**KENTUCKY ECONOMIC DEVELOPMENT FINANCE AUTHORITY**  
**KBI REPORT - PRELIMINARY APPROVAL**

**Date:** December 13, 2018  
**Approved Company:** Jabil Inc.  
**City:** Florence **County:** Boone  
**Activity:** Manufacturing **Prelim Resolution #:** KBI-IL-18-22341  
**Bus. Dev. Contact:** L. Ransdell **DFS Staff:** M. Elder

**Project Description:** Jabil Inc., founded in 1966, is an electronic product solutions company providing comprehensive electronics design, production and product management services to global electronics and technology companies. Jabil is the world's third largest electronic manufacturing service provider with 180,000 employees in its global network. The company is considering locating a second location in Kentucky to provide additional U.S. manufacturing capacity for Jabil.

**Facility Details:** Locating in a new facility

**Anticipated Project Investment - Leased**

	Eligible Costs	Total Investment
Rent	\$4,857,600	\$9,715,200
Building/Improvements	\$3,800,000	\$3,800,000
Equipment	\$0	\$0
Other Start-up Costs	\$0	\$0
<b>TOTAL</b>	<b>\$8,657,600</b>	<b>\$13,515,200</b>

**NEGOTIATED TARGETS AND INCENTIVE AMOUNTS:**

Year	Job Target	Average Hourly Wage Target (Including Employee Benefits)	Annual Approved Cost Limitation
As of Activation Date	253	\$21.00	
1	253	\$21.00	\$200,000
2	253	\$21.00	\$200,000
3	253	\$21.00	\$200,000
4	253	\$21.00	\$200,000
5	253	\$21.00	\$200,000
6	253	\$21.00	\$200,000
7	253	\$21.00	\$200,000
8	253	\$21.00	\$200,000
9	253	\$21.00	\$200,000
10	253	\$21.00	\$200,000

**TOTAL NEGOTIATED TAX INCENTIVE AMOUNT:**

**\$2,000,000**

**County Type:**  
Other

**Statutory Minimum Wage Requirements:**  
Base hourly wage: \$10.88  
Total hourly compensation: \$12.51

**Ownership (20% or more):**  
Publicly Traded

**Active State Participation at the project site:** None

**Requested Wage Assessment / Local Participation:**

State: 1.5%  
Local: .15% Boone County  
.35% City of Florence

**Unemployment Rate:**  
County: 3.2%                      Kentucky: 4.3%

**Existing Presence in Kentucky:**  
Jessamine County

**Special Conditions:**

The company will be required to maintain 90% of the total statewide full-time, Kentucky resident employees at all company locations, excluding the site of the project, as of the date of preliminary approval.







**KENTUCKY ECONOMIC DEVELOPMENT FINANCE AUTHORITY****KBI REPORT - PRELIMINARY APPROVAL**

**Date:** December 13, 2018  
**Approved Company:** Anixter Inc.  
**City:** Lexington **County:** Fayette  
**Activity:** Service & Technology **Prelim Resolution #:** KBI-IL-18-22396  
**Bus. Dev. Contact:** T. Sears **DFS Staff:** K. Greenwell

**Project Description:** Anixter, Inc. is a leading global distributor of network and security solutions, electrical and electronic solutions and utility power solutions that help build, connect, protect and power valuable assets and critical infrastructure across the world. The company is considering expanding its existing sales office in response to short-term growth projections and to centralize its inside sales team.

**Facility Details:** Expanding existing operations

**Anticipated Project Investment - Leased**

Rent

Building/Improvements

Equipment

Other Start-up Costs

**TOTAL**

Eligible Costs	Total Investment
\$1,819,115	\$3,638,230
\$0	\$0
\$117,200	\$117,200
\$477,500	\$477,500
<b>\$2,413,815</b>	<b>\$4,232,930</b>

**NEGOTIATED TARGETS AND INCENTIVE AMOUNTS:**

Year	Job Target	Average Hourly Wage Target (Including Employee Benefits)	Annual Approved Cost Limitation
As of Activation Date	103	\$44.00	
1	103	\$44.00	\$160,000
2	103	\$44.00	\$160,000
3	103	\$44.00	\$160,000
4	103	\$44.00	\$160,000
5	103	\$44.00	\$160,000
6	103	\$44.00	\$160,000
7	103	\$44.00	\$160,000
8	103	\$44.00	\$160,000
9	103	\$44.00	\$160,000
10	103	\$44.00	\$160,000

**TOTAL NEGOTIATED TAX INCENTIVE AMOUNT:****\$1,600,000**



**County Type:**  
Other

**Statutory Minimum Wage Requirements:**  
Base hourly wage: \$10.88  
Total hourly compensation: \$12.51

**Ownership (20% or more):**  
Publicly Traded

**Active State Participation at the project site:** None

**Requested Wage Assessment / Local Participation:**  
State: 3.0%  
Local: 1% Lexington-Fayette Urban County Government

**Unemployment Rate:**  
County: 3.2% Kentucky: 4.3%

**Existing Presence in Kentucky:**  
Fayette and Jefferson Counties

**Special Conditions:**

The company will be required to maintain a base employment equal to the number of full-time, Kentucky resident employees as of the date of preliminary approval. The company reported 12 full-time, Kentucky resident employees as of the application date.







# KENTUCKY ECONOMIC DEVELOPMENT FINANCE AUTHORITY

## KBI REPORT - PRELIMINARY APPROVAL

**Date:** December 13, 2018

**Approved Company:** Precision, Inc.

**City:** Maysville

**County:** Mason

**Activity:** Manufacturing

**Prelim Resolution #:** KBI-I-18-22374

**Bus. Dev. Contact:** T. Sears

**DFS Staff:** K. Greenwell

**Project Description:** Precision, Inc. is known as an industry leader in the major bulk and material handling component industries. The company is considering purchasing a facility in Maysville to support the expanding growth of its package and baggage handling product lines.

**Facility Details:** Locating in a new facility

### Anticipated Project Investment - Owned

Land  
Building/Improvements  
Equipment  
Other Start-up Costs  
**TOTAL**

Eligible Costs	Total Investment
\$0	\$0
\$3,450,000	\$3,450,000
\$6,800,000	\$6,800,000
\$500,000	\$500,000
<b>\$10,750,000</b>	<b>\$10,750,000</b>

### NEGOTIATED TARGETS AND INCENTIVE AMOUNTS:

Year	Job Target	Average Hourly Wage Target (Including Employee Benefits)	Annual Approved Cost Limitation
As of Activation Date	26	\$23.50	
1	43	\$23.50	\$175,000
2	70	\$23.50	\$175,000
3	84	\$23.50	\$175,000
4	100	\$23.50	\$175,000
5	107	\$23.50	\$175,000
6	113	\$23.50	\$175,000
7	120	\$23.50	\$175,000
8	127	\$23.50	\$175,000
9	134	\$23.50	\$175,000
10	134	\$23.50	\$175,000
11	134	\$23.50	\$175,000
12	134	\$23.50	\$175,000
13			
14			
15			

**TOTAL NEGOTIATED TAX INCENTIVE AMOUNT:**

**\$2,100,000**

**County Type:**  
Enhanced

**Statutory Minimum Wage Requirements:**  
Base hourly wage: \$9.06  
Total hourly compensation: \$10.42

**Ownership (20% or more):**  
Precision, Inc. ESOP Trust - Iowa

**Active State Participation at the project site:** None

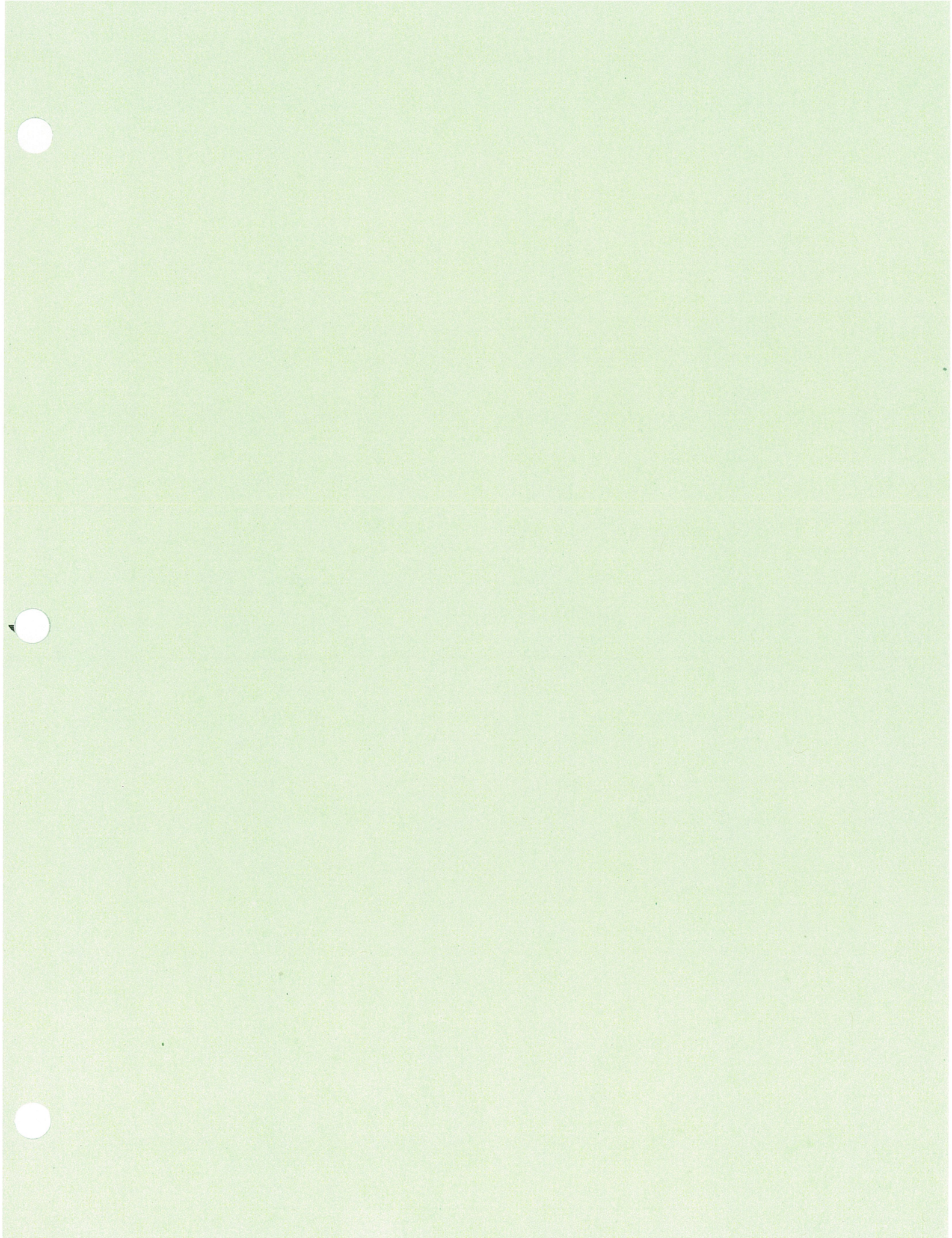
**Requested Wage Assessment / Local Participation:**  
State: 5.0%

**Unemployment Rate:**  
County: 5.4% Kentucky: 4.3%

**Existing Presence in Kentucky:** None

**Special Conditions:** None







# KENTUCKY ECONOMIC DEVELOPMENT FINANCE AUTHORITY

## KBI REPORT - PRELIMINARY APPROVAL

**Date:** December 13, 2018  
**Approved Company:** Ahlstrom-Munksjo Filtration LLC  
**City:** Madisonville **County:** Hopkins  
**Activity:** Manufacturing **Prelim Resolution #:** KBI-I-18-22371  
**Bus. Dev. Contact:** C. Peek **DFS Staff:** M. Elder

**Project Description:** Ahlstrom-Munksjo Filtration LLC is a global leader in fiber-based materials, supplying innovative and sustainable solutions to customers worldwide. The company is considering the construction of a new glass fiber tissue production line at its Madisonville plant.

**Facility Details:** Expanding existing operations

### Anticipated Project Investment - Owned

Land

Building/Improvements

Equipment

Other Start-up Costs

**TOTAL**

Eligible Costs	Total Investment
\$0	\$0
\$13,216,000	\$13,216,000
\$900,000	\$44,394,000
\$5,215,000	\$5,215,000
<b>\$19,331,000</b>	<b>\$62,825,000</b>

### NEGOTIATED TARGETS AND INCENTIVE AMOUNTS:

Year	Job Target	Average Hourly Wage Target (Including Employee Benefits)	Annual Approved Cost Limitation
As of Activation Date	45	\$30.00	
1	51	\$30.00	\$100,000
2	51	\$30.00	\$100,000
3	51	\$30.00	\$100,000
4	51	\$30.00	\$100,000
5	51	\$30.00	\$100,000
6	51	\$30.00	\$100,000
7	51	\$30.00	\$100,000
8	51	\$30.00	\$100,000
9	51	\$30.00	\$100,000
10	51	\$30.00	\$100,000

**TOTAL NEGOTIATED TAX INCENTIVE AMOUNT:**

**\$1,000,000**



**County Type:**

Other

**Statutory Minimum Wage Requirements:**

Base hourly wage: \$10.88

Total hourly compensation: \$12.51

**Ownership (20% or more):**

Ahlstrom USA Inc. Windsor Locks, CT

**Active State Participation at the project site:** None**Requested Wage Assessment / Local Participation:**

State: 3.0%

Local: 1.0% City of Madisonville

**Unemployment Rate:**

County: 4.1%

Kentucky: 4.3%

**Existing Presence in Kentucky:**

Hopkins County

**Special Conditions:**

The company will be required to maintain a base employment equal to the number of full-time, Kentucky resident employees as of the date of preliminary approval. The company reported 147 full-time, Kentucky resident employees as of the application date.







**KENTUCKY ECONOMIC DEVELOPMENT FINANCE AUTHORITY****KBI REPORT - PRELIMINARY APPROVAL**

**Date:** December 13, 2018  
**Approved Company:** Cannon Automotive Solutions - Bowling Green, Inc.  
**City:** Bowling Green **County:** Warren  
**Activity:** Manufacturing **Prelim Resolution #:** KBI-I-18-22392  
**Bus. Dev. Contact:** C. Peek **DFS Staff:** M. Elder

**Project Description:** Cannon Automotive Solutions - Bowling Green, Inc. is an operating subsidiary of Electromac Group, which was founded in 1955 in Windsor, Ontario. The company is an automotive supply company that now includes stamping operations that expanded into Bowling Green in 2007. Cannon is considering adding to its existing footprint and purchasing new equipment to capture new business.

**Facility Details:** Expanding existing operations

**Anticipated Project Investment - Owned**

Land  
Building/Improvements  
Equipment  
Other Start-up Costs  
**TOTAL**

Eligible Costs	Total Investment
\$0	\$0
\$1,300,000	\$1,300,000
\$400,000	\$8,700,000
\$0	\$0
<b>\$1,700,000</b>	<b>\$10,000,000</b>

**NEGOTIATED TARGETS AND INCENTIVE AMOUNTS:**

Year	Job Target	Average Hourly Wage Target (Including Employee Benefits)	Annual Approved Cost Limitation
As of Activation Date	20	\$30.00	
1	20	\$30.00	\$35,000
2	20	\$30.00	\$35,000
3	20	\$30.00	\$35,000
4	20	\$30.00	\$35,000
5	20	\$30.00	\$35,000
6	20	\$30.00	\$35,000
7	20	\$30.00	\$35,000
8	20	\$30.00	\$35,000
9	20	\$30.00	\$35,000
10	20	\$30.00	\$35,000

**TOTAL NEGOTIATED TAX INCENTIVE AMOUNT:**

**\$350,000**

**County Type:**

Other

**Statutory Minimum Wage Requirements:**

Base hourly wage: \$10.88

Total hourly compensation: \$12.51

**Ownership (20% or more):** None**Active State Participation at the project site:**

<u>Date</u>	<u>Program</u>	<u>Status/Jobs Required</u>	<u>Amount</u>
Sep 24, 2015	KBI	Approve-Prelim/141	\$1,000,000

**Requested Wage Assessment / Local Participation:**

State: 3.0%

Local: 1.0% City of Bowling Green

**Unemployment Rate:**

County: 3.3%

Kentucky: 4.3%

**Existing Presence in Kentucky:**

Warren County

**Special Conditions:**

The company will be required to maintain a base employment equal to the greater of the number of full-time, Kentucky resident employees as of the date of preliminary approval or 141 (*base employment number required by previous project*) full-time, Kentucky resident employees.







# KENTUCKY ECONOMIC DEVELOPMENT FINANCE AUTHORITY

## KBI REPORT - PRELIMINARY APPROVAL

**Date:** December 13, 2018  
**Approved Company:** Frost-Arnett Company  
**City:** Campbellsville **County:** Taylor  
**Activity:** Service & Technology **Prelim Resolution #:** KBI-I-18-22318  
**Bus. Dev. Contact:** C. Peek **DFS Staff:** M. Elder

**Project Description:** Frost-Arnett Company, founded in 1893, is an accounts receivable management company specializing in business office solutions for healthcare organizations across the country. The company currently leases space in Campbellsville but is out of room at this location. Frost-Arnett is considering purchasing land to house additional staff as well as room to upgrade its working environment.

**Facility Details:** Expanding existing operations

### Anticipated Project Investment - Owned

Land  
 Building/Improvements  
 Equipment  
 Other Start-up Costs  
**TOTAL**

Eligible Costs	Total Investment
\$200,000	\$200,000
\$1,940,000	\$1,940,000
\$700,000	\$700,000
\$0	\$0
<b>\$2,840,000</b>	<b>\$2,840,000</b>

### NEGOTIATED TARGETS AND INCENTIVE AMOUNTS:

Year	Job Target	Average Hourly Wage Target (Including Employee Benefits)	Annual Approved Cost Limitation
As of Activation Date	115	\$16.00	
1	127	\$16.00	\$100,000
2	135	\$16.00	\$100,000
3	135	\$16.00	\$100,000
4	135	\$16.00	\$100,000
5	135	\$16.00	\$100,000
6	135	\$16.00	\$100,000
7	135	\$16.00	\$100,000
8	135	\$16.00	\$100,000
9	135	\$16.00	\$100,000
10	135	\$16.00	\$100,000
11	135	\$16.00	\$100,000
12	135	\$16.00	\$100,000
13	135	\$16.00	\$100,000
14	135	\$16.00	\$100,000
15	135	\$16.00	\$100,000

**TOTAL NEGOTIATED TAX INCENTIVE AMOUNT:**

**\$1,500,000**



**County Type:**  
Enhanced

**Statutory Minimum Wage Requirements:**  
Base hourly wage: \$9.06  
Total hourly compensation: \$10.42

**Ownership (20% or more):**

Charles Martin, Jr.	Nashville, TN
Brenda Martin	Nashville, TN

**Active State Participation at the project site:** None

<u>Date</u>	<u>Program</u>	<u>Status/Jobs Required</u>	<u>Amount</u>
Mar 27, 2014	KBI	Approve-Prelim/ 191	\$300,000

**Requested Wage Assessment / Local Participation:**

State: 5.0%

**Unemployment Rate:**

County: 4.1%

Kentucky: 4.3%

**Existing Presence in Kentucky:**

Taylor County

**Special Conditions:**

The company will be required to maintain a base employment equal to the greater of the number of full-time, Kentucky resident employees as of the date of preliminary approval or 191 (*base employment number required by previous project*) full-time, Kentucky resident employees.







# KENTUCKY ECONOMIC DEVELOPMENT FINANCE AUTHORITY

## KBI REPORT - PRELIMINARY APPROVAL

**Date:** December 13, 2018  
**Approved Company:** GenCanna Global USA, Incorporated  
**City:** Hickory **County:** Graves  
**Activity:** Agribusiness **Prelim Resolution #:** KBI-I-18-22393  
**Bus. Dev. Contact:** C. Peek **DFS Staff:** M. Elder

**Project Description:** GenCanna Global, Incorporated., headquartered in Winchester, is an agricultural business company focused on growing and processing industrial hemp crops to produce quality food ingredients. The company is considering locating a new industrial hemp processing facility in Hickory. They would construct a new 100,000 SF facility and purchase new processing equipment.

**Facility Details:** Locating in a new facility

### Anticipated Project Investment - Owned

Land  
 Building/Improvements  
 Equipment  
 Other Start-up Costs  
**TOTAL**

Eligible Costs	Total Investment
\$0	\$0
\$8,500,000	\$8,500,000
\$30,000,000	\$30,000,000
\$500,000	\$500,000
<b>\$39,000,000</b>	<b>\$39,000,000</b>

### NEGOTIATED TARGETS AND INCENTIVE AMOUNTS:

Year	Job Target	Average Hourly Wage Target (Including Employee Benefits)	Annual Approved Cost Limitation
As of Activation Date	10	\$32.00	
1	65	\$32.00	\$120,000
2	80	\$32.00	\$120,000
3	80	\$32.00	\$120,000
4	80	\$32.00	\$120,000
5	80	\$32.00	\$120,000
6	80	\$32.00	\$120,000
7	80	\$32.00	\$120,000
8	80	\$32.00	\$120,000
9	80	\$32.00	\$120,000
10	80	\$32.00	\$120,000
11	80	\$32.00	\$120,000
12	80	\$32.00	\$120,000
13	80	\$32.00	\$120,000
14	80	\$32.00	\$120,000
15	80	\$32.00	\$120,000

**TOTAL NEGOTIATED TAX INCENTIVE AMOUNT:**

**\$1,800,000**

**County Type:**  
Enhanced

**Statutory Minimum Wage Requirements:**  
Base hourly wage: \$9.06  
Total hourly compensation: \$10.42

**Ownership (20% or more):** None

**Active State Participation at the project site:** None

**Requested Wage Assessment / Local Participation:**

State: 5.0%

**Unemployment Rate:**

County: 4.7%

Kentucky: 4.3%

**Existing Presence in Kentucky:**

Clark, Graves and McCracken Counties

**Special Conditions:**

The company will be required to maintain 90% of the total statewide full-time, Kentucky resident employees at all company locations, excluding the site of the project, as of the date of preliminary approval.







# KENTUCKY ECONOMIC DEVELOPMENT FINANCE AUTHORITY

## KBI REPORT - PRELIMINARY APPROVAL

**Date:** December 13, 2018  
**Approved Company:** Holley Performance Products, Inc.  
**City:** Bowling Green **County:** Warren  
**Activity:** Manufacturing **Prelim Resolution #:** KBI-IL-18-22319  
**Bus. Dev. Contact:** C. Peek **DFS Staff:** M. Elder

**Project Description:** Holley Performance Products, Inc. produces high-performance automotive products including carburetors and fuel injection systems. The company is considering leasing an additional facility in Bowling Green as well as purchasing new equipment to meet customer demand.

**Facility Details:** Locating in a new facility

### Anticipated Project Investment - Leased

	Eligible Costs	Total Investment
Rent	\$4,080,555	\$8,161,110
Building/Improvements	\$50,000	\$50,000
Equipment	\$1,500,000	\$1,500,000
Other Start-up Costs	\$500,000	\$500,000
<b>TOTAL</b>	<b>\$6,130,555</b>	<b>\$10,211,110</b>

### NEGOTIATED TARGETS AND INCENTIVE AMOUNTS:

Year	Job Target	Average Hourly Wage Target (Including Employee Benefits)	Annual Approved Cost Limitation
As of Activation Date	134	\$20.00	
1	134	\$20.00	\$250,000
2	134	\$20.00	\$250,000
3	134	\$20.00	\$250,000
4	134	\$20.00	\$250,000
5	134	\$20.00	\$250,000
6	134	\$20.00	\$250,000
7	134	\$20.00	\$250,000
8	134	\$20.00	\$250,000
9	134	\$20.00	\$250,000
10	134	\$20.00	\$250,000

**TOTAL NEGOTIATED TAX INCENTIVE AMOUNT:**

**\$2,500,000**



**County Type:**

Other

**Statutory Minimum Wage Requirements:**

Base hourly wage: \$10.88

Total hourly compensation: \$12.51

**Ownership (20% or more):**

Sentinel Capital Partners New York, NY

**Active State Participation at the project site:**

<u>Date</u>	<u>Program</u>	<u>Status/Jobs Required</u>	<u>Amount</u>
Feb 22, 2018	KBI	Monitor/277	\$800,000

**Requested Wage Assessment / Local Participation:**

State: 3.0%

Local: 1.0% City of Bowling Green

**Unemployment Rate:**

County: 3.3%

Kentucky: 4.3%

**Existing Presence in Kentucky:**

Simpson and Warren Counties

**Special Conditions:**

The company will be required to maintain 90% of the total statewide full-time, Kentucky resident employees at all company locations, excluding the site of the project, as of the date of preliminary approval.

The project will include multiple locations within Bowling Green/Warren County. Only investment costs incurred at 120 Williamette Lane will be considered towards calculating eligible costs. Employees and their respective wages at the locations included in the project definition will be eligible for compliance.

The company will be required to maintain a base employment equal to the greater of the number of full-time, Kentucky resident employees as of the date of preliminary approval or 277 (*base employment number required by previous project*) full-time, Kentucky resident employees.







**KENTUCKY ECONOMIC DEVELOPMENT FINANCE AUTHORITY****KBI REPORT - PRELIMINARY APPROVAL****Date:** December 13, 2018**Approved Company:** Gehret Gage, LLC**City:** Franklin**County:** Simpson**Activity:** Manufacturing**Prelim Resolution #:** KBI-IL-18-22339**Bus. Dev. Contact:** L. Witt**DFS Staff:** M. Elder

**Project Description:** Gehret Gage, LLC is a start-up gage manufacturing facility considering locating in Franklin. The company hopes to have the newest innovation of CNC machines and inspection equipment available using the state-of-the-art grinding machines that will speed up the processes by 75%, running multiple procedures at once.

**Facility Details:** Locating in a new facility

**Anticipated Project Investment - Leased**

Rent

Building/Improvements

Equipment

Other Start-up Costs

**TOTAL**

Eligible Costs	Total Investment
\$240,000	\$480,000
\$75,000	\$75,000
\$200,000	\$590,000
\$360,000	\$360,000
<b>\$875,000</b>	<b>\$1,505,000</b>

**NEGOTIATED TARGETS AND INCENTIVE AMOUNTS:**

Year	Job Target	Average Hourly Wage Target (Including Employee Benefits)	Annual Approved Cost Limitation
As of Activation Date	10	\$22.70	
1	13	\$22.70	\$16,000
2	16	\$22.70	\$16,000
3	16	\$22.70	\$16,000
4	16	\$22.70	\$16,000
5	16	\$22.70	\$16,000
6	16	\$22.70	\$16,000
7	16	\$22.70	\$16,000
8	16	\$22.70	\$16,000
9	16	\$22.70	\$16,000
10	16	\$22.70	\$16,000

**TOTAL NEGOTIATED TAX INCENTIVE AMOUNT:****\$160,000**

**County Type:**  
Other

**Statutory Minimum Wage Requirements:**  
Base hourly wage: \$10.88  
Total hourly compensation: \$12.51

**Ownership (20% or more):**  
John O. Gehret III Franklin, KY

**Active State Participation at the project site:** None

**Requested Wage Assessment / Local Participation:**  
State: 3.0%  
Local: 1.0% City of Franklin

**Unemployment Rate:**  
County: 3.7% Kentucky: 4.3%

**Existing Presence in Kentucky:** None

**Special Conditions:** None







## **MEMORANDUM**

**TO:** KEDFA Board Members  
**FROM:** Michelle Elder   
Incentive Administration Division  
**DATE:** December 13, 2018  
**SUBJECT:** KBI Extensions

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The following companies have previously received KBI preliminary approval and are requesting approval of a time extension:

<b>Company</b>	<b>County</b>	<b>Extension</b>
Robert Bosch Automotive Steering LLC	Boone	6 Month
TMM (USA), Inc.	Simpson	6 Month
Fritz Winter North America LP	Simpson	12 Month
Hema Biologics	Jefferson	12 Month
Nishida Art Specialty Composite America Inc.	Franklin	12 Month
UHV Technologies, Inc. dba nanoRANCH	Fayette	12 Month

Staff recommends approval.







**KENTUCKY ECONOMIC DEVELOPMENT FINANCE AUTHORITY  
KBI REPORT - FINAL APPROVAL**

**Date:** December 13, 2018  
**Preliminary Approval:** December 11, 2014  
**Approved Company:** Archer-Daniels-Midland Company  
**City:** Erlanger **County:** Kenton  
**Activity:** Service & Technology **Final Resolution #:** KBI-F-18-20220  
**Bus. Dev. Contact:** L. Witt **DFS Staff:** M. Elder

**Project Description:** Archer-Daniels-Midland Company (ADM) specializes in agricultural processing and has more than 270 processing plants that convert corn, oilseeds, wheat, and cocoa into products for food, animal feed, industrial, and energy uses. It operates the world's premier crop origination and transportation network, connecting crops and markets in more than 140 countries on six continents. ADM recently acquired Swiss-based WILD Flavors GmbH. WILD has operated its US HQ and manufacturing operations in Erlanger since 1994. ADM located an IT Center to support its global operations on the WILD campus. The IT Center allows the company to make faster decisions and run its global operations more efficiently.

Anticipated Project Investment - Owned

Eligible Costs	Total Investment
\$8,350,000	\$8,350,000

**NEGOTIATED TARGETS AND INCENTIVE AMOUNTS:**

Year	Job Target	Average Hourly Wage Target (Including Employee Benefits)	Annual Approved Cost Limitation
As of Activation Date	200	\$60.00	
1	200	\$60.00	\$500,000
2	200	\$60.00	\$500,000
3	200	\$60.00	\$500,000
4	200	\$60.00	\$500,000
5	200	\$60.00	\$500,000
6	200	\$60.00	\$500,000
7	200	\$60.00	\$500,000
8	200	\$60.00	\$500,000
9	200	\$60.00	\$500,000
10	200	\$60.00	\$500,000

**TOTAL NEGOTIATED TAX INCENTIVE AMOUNT:**

**\$5,000,000**

**County Type:**  
Other

**Statutory Minimum Wage Requirements:**

Base hourly wage: \$10.88  
Total hourly compensation: \$12.51

**Special Conditions:**

Maintain Base Employment: 236

**Modifications since preliminary approval?** No







**KENTUCKY ECONOMIC DEVELOPMENT FINANCE AUTHORITY  
KBI REPORT - FINAL APPROVAL**

**Date:** December 13, 2018  
**Preliminary Approval:** April 30, 2015  
**Approved Company:** D & B Truck & Equipment Sales, LLC  
**City:** Glasgow **County:** Barren  
**Activity:** Manufacturing **Final Resolution #:** KBI-F-18-20403  
**Bus. Dev. Contact:** C. Peek **DFS Staff:** M. Elder

**Project Description:** D & B Truck & Equipment Sales, LLC builds and sells truck gliders. The company added additional space which allowed them to double its assembly specifications.

Anticipated Project Investment - Owned	Eligible Costs	Total Investment
	\$575,000	\$575,000

**NEGOTIATED TARGETS AND INCENTIVE AMOUNTS:**

Year	Job Target	Average Hourly Wage Target (Including Employee Benefits)	Annual Approved Cost Limitation
As of Activation Date	15	\$16.00	
1	30	\$16.00	\$40,000
2	50	\$16.00	\$40,000
3	50	\$16.00	\$40,000
4	50	\$16.00	\$40,000
5	50	\$16.00	\$40,000
6	50	\$16.00	\$40,000
7	50	\$16.00	\$40,000
8	50	\$16.00	\$40,000
9	50	\$16.00	\$40,000
10	50	\$16.00	\$40,000

**TOTAL NEGOTIATED TAX INCENTIVE AMOUNT:**

**\$400,000**

**County Type:**  
Other

**Statutory Minimum Wage Requirements:**

Base hourly wage: \$10.88  
Total hourly compensation: \$12.51

**Special Conditions:**

Maintain Base Employment: 29

**Modifications since preliminary approval?** No







**KENTUCKY ECONOMIC DEVELOPMENT FINANCE AUTHORITY  
KBI REPORT - FINAL APPROVAL**

**Date:** December 13, 2018  
**Preliminary Approval:** December 8, 2016  
**Approved Company:** LINAK U.S. Inc.  
**City:** Louisville  
**Activity:** Manufacturing  
**Bus. Dev. Contact:** L. Ransdell

**County:** Jefferson  
**Final Resolution #:** KBI-F-18-21401  
**DFS Staff:** K. Greenwell

**Project Description:** LINAK U.S. Inc. is the global leader in manufacturing electric linear actuators which are used in hospital beds, adjustable workstations, agricultural appliances and many other applications. LINAK has been located in Louisville since 1994 and expects to double sales and output in the U.S. over the next few years. The company completed an expansion of its facility in Louisville to accommodate future growth.

Anticipated Project Investment - Owned

Eligible Costs	Total Investment
\$19,527,000	\$32,727,000

**NEGOTIATED TARGETS AND INCENTIVE AMOUNTS:**

Year	Job Target	Average Hourly Wage Target (Including Employee Benefits)	Annual Approved Cost Limitation
As of Activation Date	40	\$25.00	
1	100	\$25.00	\$350,000
2	180	\$25.00	\$350,000
3	260	\$25.00	\$350,000
4	340	\$25.00	\$350,000
5	413	\$25.00	\$350,000
6	413	\$25.00	\$350,000
7	413	\$25.00	\$350,000
8	413	\$25.00	\$350,000
9	413	\$25.00	\$350,000
10	413	\$25.00	\$350,000

**TOTAL NEGOTIATED TAX INCENTIVE AMOUNT:**

**\$3,500,000**

**County Type:**  
Other

**Statutory Minimum Wage Requirements:**

Base hourly wage: \$10.88  
Total hourly compensation: \$12.51

**Special Conditions:**

Maintain Base Employment: 250

**Modifications since preliminary approval?** No







**KENTUCKY ECONOMIC DEVELOPMENT FINANCE AUTHORITY  
KBI REPORT - FINAL APPROVAL**

**Date:** December 13, 2018  
**Preliminary Approval:** September 24, 2015  
**Approved Company:** Cannon Automotive Solutions - Bowling Green, Inc.  
**City:** Bowling Green **County:** Warren  
**Activity:** Manufacturing **Final Resolution #:** KBI-F-18-20643  
**Bus. Dev. Contact:** C. Peek **DFS Staff:** K. Greenwell

**Project Description:** Cannon Automotive Solutions - Bowling Green, Inc. is a Tier 2 supplier of automotive parts specializing in individual component stamping for truck frames. The company completed an expansion to nearly double the square footage of its metal stamping facility in Bowling Green.

Anticipated Project Investment - Leased	Eligible Costs	Total Investment
	\$8,226,118	\$23,548,997

**NEGOTIATED TARGETS AND INCENTIVE AMOUNTS:**

Year	Job Target	Average Hourly Wage Target (Including Employee Benefits)	Annual Approved Cost Limitation
As of Activation Date	60	\$30.00	
1	60	\$30.00	\$100,000
2	60	\$30.00	\$100,000
3	60	\$30.00	\$100,000
4	60	\$30.00	\$100,000
5	60	\$30.00	\$100,000
6	60	\$30.00	\$100,000
7	60	\$30.00	\$100,000
8	60	\$30.00	\$100,000
9	60	\$30.00	\$100,000
10	60	\$30.00	\$100,000

**TOTAL NEGOTIATED TAX INCENTIVE AMOUNT:**

**\$1,000,000**

**County Type:**  
Other

**Statutory Minimum Wage Requirements:**

Base hourly wage: \$10.88

Total hourly compensation: \$12.51

**Special Conditions:**

Maintain Base Employment: 81

**Modifications since preliminary approval? Yes**

The project has changed from an owned to a lease project with no rent eligible. All other aspects of the project remain the same.







**KENTUCKY ECONOMIC DEVELOPMENT FINANCE AUTHORITY  
KBI REPORT - FINAL APPROVAL**

**Date:** December 13, 2018  
**Preliminary Approval:** June 25, 2015  
**Approved Company:** MISA Metal Fabricating, Inc.  
**City:** Louisville **County:** Jefferson  
**Activity:** Manufacturing **Final Resolution #:** KBI-F-18-20495  
**Bus. Dev. Contact:** L. Ransdell **DFS Staff:** M. Elder

**Project Description:** MISA Metal Fabricating, Inc., formed in 1989, is a full-service steel fabricating operation providing oxy-fuel, plasma, laser and band saw cutting services of carbon steel products. The company expanded its location in Louisville to meet the growing demands of its customers and as well as to provide a safe and productive work environment for its employees.

	Eligible Costs	Total Investment
Anticipated Project Investment - Owned	\$3,752,000	\$4,302,000

**NEGOTIATED TARGETS AND INCENTIVE AMOUNTS:**

Year	Job Target	Average Hourly Wage Target (Including Employee Benefits)	Annual Approved Cost Limitation
As of Activation Date	10	\$16.50	
1	10	\$16.50	\$9,000
2	14	\$16.50	\$9,000
3	18	\$16.50	\$9,000
4	18	\$16.50	\$9,000
5	18	\$16.50	\$9,000
6	18	\$16.50	\$9,000
7	18	\$16.50	\$9,000
8	18	\$16.50	\$9,000
9	18	\$16.50	\$9,000
10	18	\$16.50	\$9,000

**TOTAL NEGOTIATED TAX INCENTIVE AMOUNT:**

**\$90,000**

**County Type:** Other **Statutory Minimum Wage Requirements:**  
Base hourly wage: \$10.88  
Total hourly compensation: \$12.51

**Special Conditions:**  
Maintain Base Employment: 124

**Modifications since preliminary approval?** Yes

The campus approach has been removed from this project. The project will only include one location now. All other aspects of the project remain the same.







**KENTUCKY ECONOMIC DEVELOPMENT FINANCE AUTHORITY  
KBI REPORT - FINAL APPROVAL**

**Date:** December 13, 2018  
**Preliminary Approval:** July 25, 2013  
**Approved Company:** Structures USA, LLC  
**Approved Affiliate(s):** VSI Sales, LLC  
**City:** Elizabethtown  
**Activity:** Manufacturing  
**Bus. Dev. Contact:** L. Ransdell

**County:** Hardin  
**Final Resolution #:** KBI-F-18-19618  
**DFS Staff:** M. Elder

**Project Description:** Structures USA, LLC is the manufacturing arm of a well-established engineering, design and sales firm, VSI Sales, LLC. Structures USA will fabricate steel products primarily for state and local departments of transportation, utility providers and industrial companies. The tubular steel products are used in road and rail signage, utility poles and bridge construction. The company located its new facility in Elizabethtown.

Anticipated Project Investment - Owned	Eligible Costs	Total Investment
	\$3,365,000	\$3,365,000

**NEGOTIATED TARGETS AND INCENTIVE AMOUNTS:**

Year	Job Target	Average Hourly Wage Target (Including Employee Benefits)	Annual Approved Cost Limitation
As of Activation Date	50	\$15.60	
1	50	\$15.60	\$20,000
2	50	\$15.60	\$20,000
3	50	\$15.60	\$20,000
4	50	\$15.60	\$20,000
5	50	\$15.60	\$20,000
6	50	\$15.60	\$20,000
7	50	\$15.60	\$20,000
8	50	\$15.60	\$20,000
9	50	\$15.60	\$20,000
10	50	\$15.60	\$20,000

**TOTAL NEGOTIATED TAX INCENTIVE AMOUNT:**

**\$200,000**

**County Type:**  
Other

**Statutory Minimum Wage Requirements:**

Base hourly wage: \$10.88  
Total hourly compensation: \$12.51

**Special Conditions:** None

**Modifications since preliminary approval?** Yes

The affiliate, VSI Sales, LLC has been added to the project. All other aspects of the project remain the same.







# Kentucky Small Business Tax Credit Projects

## December 2018

Small Business	County	Beginning Employment	Eligible Positions	Average Hourly Wage	Qualifying Equipment/ Technology	Tax Credit Amount
Allstate Heating and Cooling, Incorporated	Fayette	39	7	\$30.53	\$45,900	\$24,500
B.L. Spille Construction Inc.	Kenton	12	5	\$26.00	\$18,021	\$17,500
Barnett Industries, Inc.	Kenton	22	6	\$14.08	\$46,585	\$21,000
Barnhill Chimney Supply, LLC	Fayette	1	2	\$13.00	\$31,722	\$7,000
Barnhill Enterprises, LLC	Fayette	23	3	\$22.45	\$32,646	\$10,500
Blue Frame Technology LLC	Fayette	4	1	\$20.25	\$5,883	\$3,500
Bottoms Engineering and Service, Inc.	Franklin	14	1	\$17.00	\$9,819	\$3,500
Bowden & Wood, PLLC	Jefferson	15	1	\$18.75	\$23,227	\$3,500
Brothers Barbecue of Campbellsville, LLC	Taylor	21	2	\$12.50	\$8,255	\$7,000
C2 Strategic Communications LLC	Jefferson	5	2	\$20.37	\$7,791	\$7,000



Small Business	County	Beginning Employment	Eligible Positions	Average Hourly Wage	Qualifying Equipment/ Technology	Tax Credit Amount
Charles T. Mitchell Company, PLLC	Franklin	6	1	\$29.38	\$5,173	\$3,500
Clarkland Farm, LLC	Fayette	0	2	\$15.00	\$7,665	\$7,000
Commonwealth Billing, LLC	Jefferson	0	8	\$17.31	\$25,019	\$25,000
Computer Services and Solutions, Inc.	Fayette	3	1	\$17.50	\$6,419	\$3,500
D C Electric of Benton, Inc.	Marshall	26	4	\$24.49	\$46,357	\$14,000
Diade USA, Inc.	Anderson	29	2	\$12.00	\$67,010	\$7,000
Don Franklin Ford, Inc.	Adair	32	6	\$13.95	\$24,252	\$21,000
Dukes A&W Enterprises, LLC	Jefferson	15	2	\$16.58	\$18,324	\$7,000
Elkins Waste Services, Inc.	Greenup	12	6	\$12.96	\$38,200	\$21,000
Equine Medical Associates, P.S.C.	Fayette	17	1	\$15.00	\$42,959	\$3,500
Franklin Nissan, LTD. Co.	Adair	11	2	\$22.49	\$7,331	\$7,000

Small Business	County	Beginning Employment	Eligible Positions	Average Hourly Wage	Qualifying Equipment/ Technology	Tax Credit Amount
Greene, McCowan & Co., PLLC	Laurel	9	3	\$14.50	\$10,796	\$10,500
Greenwell-Chisholm Printing Company	Daviess	29	2	\$20.47	\$30,785	\$7,000
H & W Sport Shop, Inc.	Taylor	15	2	\$14.25	\$23,909	\$7,000
Hamilton, Inc.	Rowan	42	2	\$17.13	\$9,000	\$7,000
HCL Demolition, Inc.	Jefferson	4	1	\$11.00	\$86,500	\$3,500
Healthcare Asset Network, Inc.	Jefferson	6	4	\$26.08	\$6,714	\$6,700
Hensley & Throneberry, PLLC	Warren	6	1	\$21.47	\$5,213	\$3,500
Hudson Eye Center, LLC	Boone	5	1	\$13.00	\$34,706	\$3,500
Innovative Access Solutions, LLC	Grayson	6	1	\$11.00	\$9,049	\$3,500
Integrated Engineering, PLLC	Fayette	20	2	\$49.05	\$7,964	\$7,000
Interior Design & Architecture, Inc.	Jefferson	39	2	\$30.98	\$5,838	\$4,000



Small Business	County	Beginning Employment	Eligible Positions	Average Hourly Wage	Qualifying Equipment/ Technology	Tax Credit Amount
Jimstone, LLC	Franklin	17	3	\$20.90	\$51,630	\$10,500
Kertis Creative, LLC	Jefferson	15	5	\$19.02	\$28,747	\$17,500
KFI Furniture, LLC	Jefferson	40	4	\$27.21	\$101,920	\$14,000
Kinkead & Stilz, PLLC	Fayette	15	2	\$25.52	\$8,762	\$7,000
Liberty Ranch Rehabilitation Center, LLC	Casey	0	2	\$15.31	\$7,712	\$7,000
LoVo Systems, Inc.	Fayette	18	1	\$18.00	\$27,145	\$3,500
LPR Automation LLC	Warren	1	2	\$40.75	\$9,282	\$7,000
Mainstream, Inc.	Bullitt	10	2	\$24.29	\$46,949	\$7,000
Marrillia Interests, LLC	Fayette	14	3	\$31.81	\$11,092	\$10,500
McAfee Mowing and Landscaping, Inc.	Boyle	1	2	\$13.00	\$21,866	\$7,000
McAlister Stone, LLC	Garrard	19	1	\$19.50	\$5,879	\$3,500

Small Business	County	Beginning Employment	Eligible Positions	Average Hourly Wage	Qualifying Equipment/ Technology	Tax Credit Amount
McCain Bros. Excavating, LLC	Washington	8	3	\$18.33	\$46,854	\$10,500
Midwest Metals Corporation	Jefferson	26	6	\$27.85	\$53,349	\$21,000
MILA International, Inc.	Boone	14	1	\$28.45	\$6,942	\$3,500
MosquitoMate, Inc.	Fayette	2	1	\$32.60	\$7,989	\$3,500
Parkplace Homes, LLC	Laurel	3	3	\$15.67	\$35,494	\$10,500
Power Tech Electric Company, LLC	Grayson	5	4	\$23.05	\$35,550	\$14,000
Pressure Tech Industrial Cleaning Services, Inc.	Greenup	11	3	\$17.67	\$97,078	\$10,500
Print My Threads, LLC	Greenup	3	4	\$12.50	\$75,075	\$14,000
RAME Contracting, LLC	Washington	32	6	\$26.33	\$58,800	\$21,000
Renaissance Holdings, LLC	Jefferson	28	4	\$20.25	\$38,179	\$14,000
Saturn Machine and Welding Company, Inc.	Union	26	6	\$18.83	\$26,217	\$21,000



Small Business	County	Beginning Employment	Eligible Positions	Average Hourly Wage	Qualifying Equipment/ Technology	Tax Credit Amount
Sharlow & Associates, CPA, PLLC	Taylor	1	1	\$12.00	\$6,094	\$3,500
Site-Safe Products, LLC	Grayson	13	4	\$17.20	\$53,375	\$14,000
SKY Property Management, LLC	Warren	1	2	\$20.25	\$13,000	\$7,000
Solar Energy Solutions LLC	Fayette	11	4	\$24.34	\$39,932	\$14,000
Solid Rock Excavating, LLC	Boone	2	2	\$15.29	\$160,000	\$7,000
Solutions First, LLC	Muhlenberg	13	2	\$23.80	\$5,760	\$5,700
Southern Kentucky Oral Surgery Associates, PLLC	Warren	14	1	\$156.25	\$7,070	\$3,500
Stephen D. Prater Builder, Inc.	Fayette	8	1	\$16.00	\$85,500	\$3,500
Studio Kremer Architects, Inc.	Jefferson	11	2	\$25.72	\$12,844	\$7,000
Taul & Taul, P.S.C.	Garrard	5	6	\$15.65	\$21,237	\$21,000
Technical Horizons, PLLC	Fayette	0	1	\$31.25	\$5,058	\$3,500

Small Business	County	Beginning Employment	Eligible Positions	Average Hourly Wage	Qualifying Equipment/ Technology	Tax Credit Amount
Tellennium, Inc.	Bullitt	30	4	\$18.07	\$14,697	\$14,000
Traughber Mechanical Services, Inc.	Simpson	26	2	\$18.72	\$130,408	\$7,000
Twin States Utilities & Excavation, Inc.	Monroe	16	1	\$34.24	\$31,960	\$3,500
Western Crane Service, Inc.	Warren	26	6	\$25.85	\$32,619	\$21,000
Winnmedia, LLC	Jessamine	4	2	\$17.25	\$9,000	\$7,000
W-W Seeds, Inc.	Henderson	3	3	\$17.95	\$49,467	\$10,500
<b>71</b>	<b>26</b>		<b>198</b>	<b>Total</b>	<b>\$2,229,564</b>	<b>\$678,400</b>

Note: The tax credit amount will be equal to \$3,500 per eligible position, not to exceed the purchase price of qualifying equipment or technology, with a maximum income tax credit of \$25,000 per company for each calendar year. Per KRS 154.60-020, the maximum amount of credits that may be committed in each state fiscal year shall be capped at \$3,000,000.

Credit Limit	\$3,000,000
Current FY Projected/ Approved Credits	\$1,183,400
<b>Remaining Credits</b>	<b>\$1,816,600</b>







## **MEMORANDUM**

**TO:** KEDFA Board Members

**FROM:** Kylee Palmer *KP*  
Department for Financial Services

**DATE:** December 13, 2018

**SUBJECT:** IEIA Extension

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The following company previously received IEIA preliminary approval and is requesting approval of a time extension:

<b>Company</b>	<b>County</b>	<b>Extension</b>
Delta Natural Gas Company, Inc.	Madison	12 month

Staff recommends approval to December 31, 2019.







## **MEMORANDUM**

**TO:** KEDFA Board Members

**FROM:** Sarah Butler  
Incentive Administration Division

**DATE:** December 13, 2018

**SUBJECT:** KEDFA Loan Modification  
GPEDC, Inc. (Greater Paducah Economic Development Council)  
McCracken County, KY

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On December 14, 1992, KEDFA closed a loan with this industrial authority to finance the purchase of 362.5 acres for an Information Age Park in Paducah. The original loan was \$3,500,000 with 2% interest paid quarterly and a maturity date of December 14, 2002. KEDFA security is a first mortgage on the acreage and terms included principal repayment from land sales at a 77% release price. The loan has been modified and extended several times since 2002.

In December of 2013, KEDFA approved a request to extend the maturity date for five years to December 31, 2018 and to increase principal payments to \$1,500 per month. The GPEDC has made additional principal payments as land has sold. The current principal balance is \$1,610,875. Approximately 185 acres (35 lots) remain in inventory.

The GPEDC has requested to extend the loan maturity for twelve months to allow time to review and restructure the balance sheet. Security for the loan would continue to be a first mortgage on the remaining lots in the park and all other repayment terms would remain the same.

Staff recommends approval to extend the maturity date to December 31, 2019 with same repayment terms.







## **MEMORANDUM**

**TO:** KEDFA Board Members

**FROM:** Sarah Butler  
Incentive Administration Division

**DATE:** December 13, 2018

**SUBJECT:** KEDFA Loan Modification  
Marion County Industrial Development Foundation (Foundation)  
Marion County, KY

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On December 15, 1999, KEDFA closed a loan with this industrial foundation to help finance the purchase of 254 acres for an industrial park. The original loan was \$1,800,000 at 3.5% interest paid quarterly and a maturity date of December 15, 2006. Loan terms also included principal repayment through net proceeds from land sales. Collateral for the loan was irrevocable stand-by letters of credit.

In December of 2006, KEDFA approved a request to extend the maturity date to December 15, 2013 at 3.5% interest rate. Before maturity in 2013, KEDFA approved another extension to December 15, 2018 at a reduced interest rate of 2% plus \$1,300.00 monthly principal payments.

After the sale of 58 acres, approximately 196 acres remain in the Crossroads Industrial Park. The Foundation has requested to extend the loan maturity for five years and increase the monthly principal to \$2,000 plus 2% interest. The foundation has also requested to reduce the letters of credit to the principal balance of \$1,500,000, plus six months interest. Repayment will continue to require principal reductions from all net proceeds of land sales.

Staff recommends approval to reduce the letter of credit amount, extend the maturity to December 15, 2023 and increase principal payments to \$2,000 per month plus 2%.







## **KEDFA**

### **Biennial Election of Officers**

**December 13, 2018**

In accordance with KRS 154.20-010(7) and Article VII of the Fifth Amended and Restated Bylaws of the Kentucky Economic Development Finance Authority, the Authority shall elect biennially from its membership a Chairman, Vice Chairman and Secretary-Treasurer.

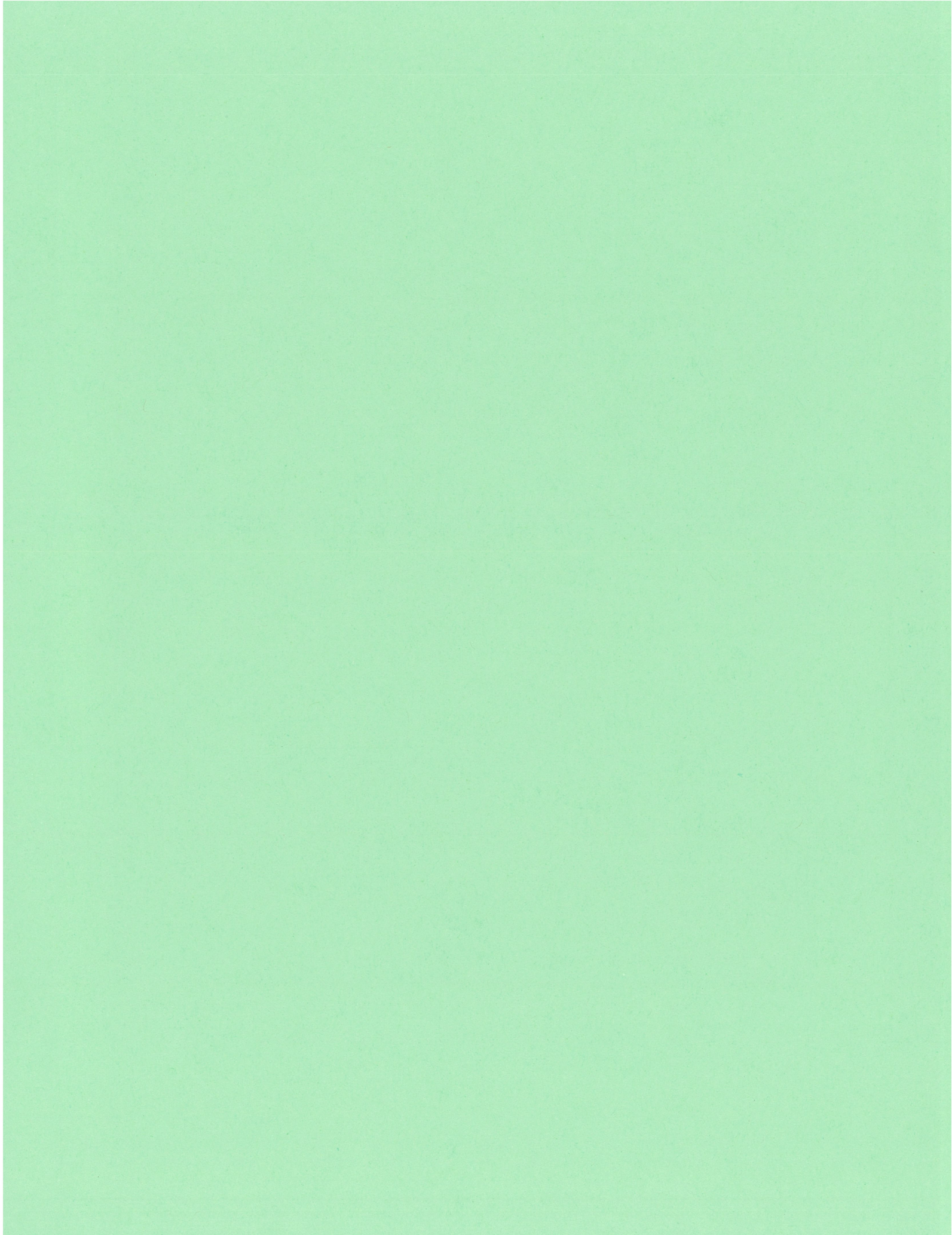
The bylaws require the election to take place at the December meeting in even numbered years. Additionally, consistent with KRS 154.20-010(7), the committee may appoint any assistant secretaries and assistant treasurers deemed necessary.

The following members expressed willingness to serve in the designated officer positions, subject to nomination and election by the members of the committee:

Jean R. Hale	Chairman
J. Don Goodin	Vice Chairman
Tucker Ballinger	Secretary-Treasurer
Chad Miller	Assistant Secretary-Treasurer

The committee may nominate and vote on each officer position, or may take the full slate in one motion.





**Kentucky Economic Development Finance Authority  
2019 Board Meeting Schedule**

**LOCATION**                      Cabinet for Economic Development  
Board of Directors Conference Room  
300 West Broadway  
Frankfort, Kentucky

**DAY**                          Last Thursday of Each Month

**TIME**                        10:00 a.m. Eastern

**2019**

MONTH	DAY
JAN	31
FEB	28
MAR	28
APR	25
MAY	30
JUN	27
JUL	25
AUG	29
SEP	26
OCT	31
NOV	Due to holidays, the November and December meetings may be combined and held in December. Date TBD
DEC	